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Securities code: 2874 November 30, 2021

# To Shareholders with Voting Rights:

Hiroyuki Matsubara
President and Representative
Director
Yokohama Reito Co., Ltd.
Main Branch: 5-35 Daikoku-cho,
Tsurumi-ku, Yokohama
Head Office: 7th Floor, Minato
Mirai Grand Central Tower,
4-6-2 Minato Mirai, Nishi-ku,
Yokohama

# NOTICE OF THE 74th ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

We hereby inform you that the 74th Annual General Meeting of Shareholders of Yokohama Reito Co., Ltd. (the "Company") will be held as described below.

To prevent the spread of COVID-19, shareholders are requested to refrain as far as possible from attending the meeting in person on the day, regardless of their health condition, and to exercise their voting rights in advance in writing or via the Internet, etc.

Please review the attached Reference Documents for the General Meeting of Shareholders and exercise your rights by 5:30 p.m. on Tuesday, December 21, 2021, Japan time.

1. Date and Time: Wednesday, December 22, 2021 at 10:00 a.m. Japan time

**2. Place:** Room Nichirin, 5th Floor, Yokohama Bay Sheraton Hotel & Towers 1-3-23 Kitasaiwai, Nishi-Ku, Yokohama

3. Meeting Agenda:

Matters to be reported: 1. The Business Report and Consolidated Financial Statements for the

Company's 74th Fiscal Year (October 1, 2020 - September 30, 2021) and results of audits by the Accounting Auditor and the Board of

Auditors of the Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 74th Fiscal

Year (October 1, 2020 - September 30, 2021)

Proposals to be resolved:

**Proposal 1:** Appropriation of Surplus

**Proposal 2:** Partial Amendments to the Articles of Incorporation

**Proposal 3:** Election of Twelve (12) Directors

**Proposal 4:** Revision of Amount of Remuneration for Directors

# Reference Documents for the General Meeting of Shareholders

# **Proposals and References**

#### **Proposal 1:** Appropriation of Surplus

The basic policy of the Company is to emphasize the return of profits to shareholders and to continue to conduct stable dividends. Concerning the year-end dividend for the 74th fiscal year and other appropriation of surplus, taking into account the business results for the fiscal year under review, the future outlook for business, and other factors, the Company proposes the following.

- 1. Matters related to year-end dividend
  - (1) Type of dividend property Cash
  - (2) Matters related to the allocation of dividend property and total amount thereof ¥11.50 per share of the Company's common stock Total: ¥679,140,079
  - (3) Effective date of distribution of surplus December 23, 2021
- 2. Other matters related to appropriation of surplus
  - (1) Item of surplus to be decreased and amount thereof
    Retained earnings brought forward: ¥1,100,000,000

# **Proposal 2:** Partial Amendments to the Articles of Incorporation

#### 1. Reasons for amendments

- (1) Change of trade name in English
  - The English trade name will be changed to match the nominal name of the Company in Japanese for the purposes of overseas business expansion and dealing with overseas investors.
- (2) Addition of business purpose
  - Taking into account future business expansion, etc., aquaculture and ice-making businesses will be added to the business purpose and the order of the listed items will be amended to the current order based on the scale and nature of business segments.
- (3) Introduction of measures for the electronic provision of Reference Documents for the General Meeting of Shareholders, etc.
  - Because the amended provisions in the proviso to Article 1 of the Supplementary Provisions to the Act Partially Amending the Companies Act (Act No.70 of 2019) will take effect in 2022, to prepare for the introduction of a system for the electronic provision of documents for the General Meeting of Shareholders, etc., the Company's Articles of Incorporations will be amended as follows.
  - 1) The proposed amended Article 15 will stipulate that measures will be taken for the electronic provision of information, namely the contents of Reference Documents for the General Meeting of Shareholders, etc.
    - In addition, it will set forth provisions for limiting the scope of items to be included in paper copies of documents delivered to shareholders who have made a request for delivery of materials in paper form.
  - 2) The provision for the Internet-based disclosure of Reference Documents for the General Meeting of Shareholders, etc. and deemed provision (current Article 15 of the Articles of Incorporation) will no longer be required and will be deleted.
  - 3) Accompanying the new establishment and deletion of provisions as described above, a supplementary provision concerning the enforcement date and other matters will be set forth.

(Amendments are underlined.)

| Current Articles of Incorporation           | Proposed Amendment                            |  |  |
|---|---|--|--|
| Chapter I General Provisions                | Chapter I General Provisions                  |  |  |
| Article 1 (Trade Name)                      | Article 1 (Trade Name)                        |  |  |
| The name of the Company shall be            | ,   |  |  |
| _ :   | The name of the Company shall be              |  |  |
| Yokohama Reito Kabushiki Kaisha.            | Yokohama Reito Kabushiki Kaisha.              |  |  |
| It shall be written in English as           | It shall be written in English as             |  |  |
| YOKOHAMA REITO CO., LTD.                    | YOKOREI CO., LTD.                             |  |  |
| Article 2 (Purpose)                         | Article 2 (Purpose)                           |  |  |
| The purpose of the Company shall            | The purpose of the Company shall              |  |  |
| be to operate the following                 | be to operate the following                   |  |  |
| businesses.                                 | businesses.                                   |  |  |
| Refrigerated and ordinary                   | Refrigerated and ordinary                     |  |  |
| warehousing                                 | warehousing                                   |  |  |
| 2. Processing, sale, and                    | 2. Processing, sale, and                      |  |  |
| import/export of marine products            | import/export of marine products              |  |  |
| 3. Processing, sale, and                    | 3. Processing, sale, and                      |  |  |
| import/export of agricultural and           | import/export of agricultural and             |  |  |
| livestock products                          | livestock products                            |  |  |
| 4. Real estate leasing                      | 4. <u>Customs clearance</u>                   |  |  |
| (Newly established)                         | 5. Aquaculture                                |  |  |
| (Newly established)                         | 6. Ice-making                                 |  |  |
| 5. Customs clearance                        | 7. Freight forwarding and trucking            |  |  |
|   |   |  |  |
| 6. Freight forwarding and trucking          | 8. Real estate leasing                        |  |  |
| 7. Restaurant and coffee shop               | 9. Restaurant and coffee shop                 |  |  |
| management; food and drink                  | management; food and drink                    |  |  |
| sales                                       | sales   |  |  |
| 8. Other related businesses                 | 10.Other related businesses                   |  |  |
|   |   |  |  |
| Article 3 to 5 (Omitted)                    | Article 3 to 5 (Unchanged)                    |  |  |
| Chapter II Shares                           | Chapter II Shares                             |  |  |
| Article 6 to 11 (Omitted)                   | Article 6 to 11 (Unchanged)                   |  |  |
| Chapter III General Meeting of Shareholders | Chapter III General Meeting of Shareholders   |  |  |
| Article 12 to 14 (Omitted)                  | Article 12 to 14 (Unchanged)                  |  |  |
| Article 15 (Internet-based Disclosure of    | Article 15 (Measures for Electronic Provision |  |  |
| Reference Documents for the                 | of Materials for General Meetings of          |  |  |
| General Meetings of Shareholders,           | Shareholders and Requests for                 |  |  |
| etc. and Deemed Provision)                  | Delivery of Materials in Paper Form)          |  |  |

| Current Articles of Incorporation           | Proposed Amendment                          |
|---|---|
| In convening a general meeting of           | In convening a general meeting of           |
| shareholders, the Company may               | shareholders, the Company shall             |
| deem to have provided information           | take measures for the electronic            |
| about matters to be stated or               | provision of the necessary matters as       |
| indicated in reference documents for        | set forth in Article 325-2 of the           |
| the general meeting of shareholders,        | Companies Act.                              |
| business reports, non-consolidated          | 2 If, by the date of record, the            |
| financial statements, and                   | Company receives a request for              |
| consolidated financial statements to        | delivery of materials in paper form         |
| shareholders by disclosing the              | as set forth in Article 325-5 of the        |
| information via a method that uses          | Companies Act, the Company will             |
| the Internet in accordance with             | deliver those materials. However, in        |
| Ministry of Justice ordinances.             | the paper copies it delivers, the           |
|   | Company shall not be required to            |
|   | state all those matters set forth in        |
|   | Ministry of Justice ordinances for          |
|   | which measures for electronic               |
|   | provision are taken.                        |
|   | <u> </u>                                    |
| Article 16 to 19 (Omitted)                  | Article 16 to 19 (Unchanged)                |
| (   | (======================================     |
| Chapter IV Directors and Board of Directors | Chapter IV Directors and Board of Directors |
| Article 20 to 30 (Omitted)                  | Article 20 to 30 (Unchanged)                |
| Chapter V Auditors and Board of Auditors    | Chapter V Auditors and Board of Auditors    |
| Article 31 to 39 (Omitted)                  | Article 31 to 39 (Unchanged)                |
| Chapter VI Accounts                         | Chapter VI Accounts                         |
| Article 40 to 43 (Omitted)                  | Article 40 to 43 (Unchanged)                |
| (Newly established)                         | Supplementary Provision                     |
|   |   |
|   | Article 1 Transitional Measures Concerning  |
|   | Measures for Electronic Provision of        |
|   | Materials for General Meetings of           |
|   | <u>Shareholders</u>                         |
|   | The deletion of the current Article 15      |
|   | (Internet-based Disclosure of               |
|   | Reference Documents for the                 |
|   | General Meetings of Shareholders,           |
|   | etc. and Deemed Provision) and the          |
|   | establishment of the new Article 15         |

| Current Articles of Incorporation | Proposed Amendment                     |  |
|-----------------------------------|--|--|
|                                   | (Measures for Electronic Provision     |  |
|                                   | of Materials for General Meetings of   |  |
|                                   | Shareholders and Requests for          |  |
|                                   | Delivery of Materials in Paper Form)   |  |
|                                   | will become effective from the date    |  |
|                                   | of enforcement set forth in the        |  |
|                                   | proviso to Article 1 of the            |  |
|                                   | Supplementary Provisions to the Act    |  |
|                                   | Partially Amending the Companies       |  |
|                                   | Act (Act No.70 of 2019) (hereinafter   |  |
|                                   | "Enforcement Date").                   |  |
|                                   |  |  |
|                                   | 2 Notwithstanding the preceding        |  |
|                                   | paragraph, for general meetings of     |  |
|                                   | shareholders held within six (6)       |  |
|                                   | months from the Enforcement Date,      |  |
|                                   | the current Article 15 of the Articles |  |
|                                   | of Incorporation shall be effective.   |  |
|                                   |  |  |
|                                   | 3 This supplementary provision shall   |  |
|                                   | be automatically deleted either on     |  |
|                                   | the date on which six (6) months       |  |
|                                   | have passed from the Enforcement       |  |
|                                   | Date or on the date on which three     |  |
|                                   | (3) months have passed since the       |  |
|                                   | date of the general meeting of         |  |
|                                   | shareholders in the preceding          |  |
|                                   | paragraph, whichever is the later.     |  |

# **Proposal 3:** Election of Twelve (12) Directors

As the terms of office of all eleven (11) Directors will expire at the conclusion of this Annual General Meeting of Shareholders, the Company proposes the election of twelve (12) Directors, including four (4) Outside Directors. The number of Outside Directors has been increased by one (1) to further strengthen corporate governance and enhance corporate value. Candidates for Director were selected based on a report by the Nominating and Remuneration Advisory Committee, the majority of whose members are Independent Outside Directors.

The candidates for Director are as follows.

| No. | Na                 | me  | Current positions at the Company      | Attendance<br>at the<br>Board of<br>Directors<br>meetings |
|-----|--------------------|---|---------------------------------------|---|
| 1   | Toshio Yoshikawa   | [Reappointment]                           | Chairman and Representative Director  | 13/13<br>(100%)   |
| 2   | Hiroyuki Matsubara | [Reappointment]                           | President and Representative Director | 13/13<br>(100%)   |
| 3   | Yuji Inoue         | [Reappointment]                           | Executive Vice President and Director | 13/13<br>(100%)   |
| 4   | Koji Ochi          | [Reappointment]                           | Director                              | 13/13<br>(100%)   |
| 5   | Naotaka Yoshikawa  | [Reappointment]                           | Director                              | 13/13 (100%)  |
| 6   | Mikio Hanazawa     | [Reappointment]                           | Director                              | 13/13 (100%)  |
| 7   | Kenji Furuse       | [Reappointment]                           | Director                              | 13/13 (100%)  |
| 8   | Hiroshi Okada      | [Reappointment]                           | Director                              | 13/13 (100%)  |
| 9   | Mototsugu Sakai    | [Reappointment] [Outside] [Independent]   | Director                              | 13/13<br>(100%)   |
| 10  | Yosuke Horiai      | [Reappointment] [Outside] [Independent]   | Director                              | 9/10<br>(90%)   |
| 11  | Mitsuhiro Honda    | [New appointment] [Outside] [Independent] |                                       | _   |
| 12  | Yoriko Sakamoto    | [New appointment] [Outside] [Independent] |                                       | _   |

| No. | Name<br>(Date of birth)   | Care  | Career summary, positions, responsibilities (Significant concurrent positions)   |                             |
|-----|---|---|--|-----------------------------|
| 1   | Toshio Yoshikawa (November 2, 1944)  [Reappointment]  | April 1968 December 1996 December 2003 December 2015  | Joined the Company Managing Director; General Manager of General Affairs Dept., the Company President and Representative Director, the Company Chairman and Representative Director, the Company (to present)  | 137,720                     |
|     | [Reason for nomination<br>Since being appointed I<br>demonstrated leadershi<br>for the Group as a who<br>experience and extensive | n as candidate for D<br>President and Repre<br>p with clear foresig<br>le and leading the n<br>we insight are essen | extings (fiscal year under review)] 13/13 (100%) Director] esentative Director in December 2003, Mr. Toshio Yo that at the center of management, while striving to raise management team in pushing the Group forward. His a tial to the sustainable enhancement of the Group's con ates him as a candidate for Director.  | corporate value<br>abundant |
| 2   | Hiroyuki Matsubara<br>(October 4, 1955)<br>[Reappointment]  | April 1979 December 2011 December 2013 September 2018 April 2019 December 2019                                      | Joined the Company Corporate Officer; General Manager of General Affairs Dept., the Company Director; Chief of Corporate Management Sector; Responsible for Internal Control, Compliance, and Affiliated Companies Management, the Company Director; Chief of Corporate Management Sector; Responsible for Affiliated Companies Management, the Company Director; Chief of Cold Logistics Business Sector and General Manager of Cold Logistics Sales Dept., the Company President and Representative Director; Chief of Corporate Management Sector; Chair of Medium- Term Management Plan Promotion Committee, the Company President and Representative Director, the Company (to present) | 48,378                      |

[Reason for nomination as candidate for Director]

Mr. Hiroyuki Matsubara has held the key positions of Chief of Corporate Management Sector and Chief of Cold Logistics Business Sector and, as President and Representative Director of the Company since December 2019, he has contributed greatly to the enhancement of the Company's corporate value with perspectives and management decisions that are not swayed by preconceived notions. The Company believes that, with his abundant experience and insight, he will appropriately carry out business operation and supervision of management and contribute to the sustainable enhancement of the Group's corporate value. For this reason, the Company renominates him as a candidate for Director.

| No. | Name<br>(Date of birth)                          | Career summary, positions, responsibilities (Significant concurrent positions)                        |  | Number of shares of the Company held |
|-----|--|---|--|--------------------------------------|
| 3   | Yuji Inoue<br>(April 8, 1954)<br>[Reappointment] | April 1978 December 2003 April 2012 December 2015 December 2017 April 2019 December 2019 October 2021 | Corporate Officer; General Manager of Tokyo Plant, the Company Director; Chief of Cold Logistics Business Sector and General Manager of Kanto Block; Responsible for Subsidiaries' Cold Logistics Business, the Company Managing Director; Chief of Cold Logistics Business Sector, the Company Managing Director; Chief of Corporate Management Sector, Chief of Cold Logistics Business Sector, and General Manager of Cold Logistics Sales Dept., the Company Managing Director; Oversight of all divisions, the Company Executive Vice President and Director; Responsible for business sectors; Responsible for Public Relations and IR Dept./SDGs Promotion, the Company Executive Vice President and Director; Responsible for business sectors; Responsible for Public Relations and IR Dept./SDGs Promotion; Chair of Medium-Term Management Plan Promotion Committee, the Company (to present) | 45,107                               |

[Reason for nomination as candidate for Director]

As Executive Vice President and Director of the Company, Mr. Yuji Inoue has assisted the Chairman and the President and contributed to the enhancement of corporate value, such as by driving the expansion of the Company's operations. The Company believes that he will be able to leverage his extensive insight and achievements to make recommendations for business operations and appropriately carry out supervision of management. For this reason, the Company renominates him as a candidate for Director.

| No. | Name<br>(Date of birth)                           | Car                                    | eer summary, positions, responsibilities (Significant concurrent positions)   | Number of shares of the |  |
|-----|---|--|---|-------------------------|--|
|     | (=)   | A 11 100 4                             |   | Company held            |  |
|     |   | April 1984 December 2009 December 2011 | Joined the Company Corporate Officer, the Company; Managing Director, Alliance Seafoods Inc. (seconded) Director, the Company; Executive Vice President and Director, Alliance Seafoods Inc. (seconded) |                         |  |
|     | Koji Ochi<br>(August 6, 1961)                     | October 2016 April 2017                | Director; General Manager of Keihin Block, the<br>Company<br>Director; Deputy Chief of Corporate Management   | 25 227                  |  |
|     | [Reappointment]                                   |  | Sector and General Manager of General Affairs & Human Resources Dept.; Responsible for Internal Control, Compliance, and Affiliated Companies Management, the Company                                   | 25,237                  |  |
| 4   |   | April 2019                             | Director; Chief of Corporate Management Sector;<br>Responsible for Affiliated Companies Management,<br>the Company  |                         |  |
|     |   | December 2019                          | Director; Chief of Food Sales Business Sector, the Company (to present)   |                         |  |
|     | [Attendance at the Boar                           | rd of Directors med                    | etings (fiscal year under review)] 13/13 (100%)   |                         |  |
|     | [Reason for nomination as candidate for Director] |  |   |                         |  |
|     | · ·   | • •                                    | e management of a Group company and individual bu   |                         |  |
|     |   | • •                                    | relopment in a wide range of areas. With his diverse ex   | •                       |  |
|     | _   |  | eneral, and the Company believes he will be able to pe  | erform his duties       |  |
|     | appropriately. For this i                         |  | ny renominates him as a candidate for Director.   |                         |  |
|     |   | July 1998                              | Joined the Company  |                         |  |
|     |   | April 2011                             | General Manager of Yokohama Logistics Center, the Company   |                         |  |
|     |   | December 2017                          | Corporate Officer; General Manager of General<br>Affairs & Human Resources Dept., the Company   |                         |  |
|     | Naotaka Yoshikawa (September 11, 1974)            | December 2019                          | Director; General Manager of General Affairs & Human Resources Dept. and General Manager of   | 14,552                  |  |
|     | [Reappointment]                                   | May 2020                               | Investment Dept., the Company<br>Director; General Manager of Investment Dept.<br>and General Manager of Overseas Business Dept.,<br>the Company  | 14,552                  |  |
| 5   |   | October 2021                           | Director; Deputy Chief of Food Sales Business<br>Sector, General Manager of Business Planning<br>Dept., and General Manager of Consumption Area<br>Sales Business Dept., the Company (to present)       |                         |  |
|     |   |  | Sales Dusiliess Dept., the Company (to present)   |                         |  |

[Reason for nomination as candidate for Director]

After gaining operational experience in the Cold Logistics Business Sector and holding positions including General Manager of the General Affairs & Human Resources Department and General Manager of the Overseas Business Department, Mr. Naotaka Yoshikawa has contributed to the Company's development, such as by promoting business efficiency improvements in the Food Sales Business Sector. The Company believes that he will be able to leverage his experience to perform his duties appropriately as a Director of the Company. For this reason, the Company renominates him as a candidate for Director.

| Name (Date of birth)             |   | er summary, positions, responsibilities (Significant concurrent positions)   | Number of shares of the         |
|----------------------------------|---|--|---------------------------------|
|                                  |   | 1 ,  | Company held                    |
|                                  | October 2007 December 2013  | General Manager of Koyasu Logistics Center, the<br>Company<br>Corporate Officer; General Manager of Chukyo   |                                 |
| Mikio Hanazawa                   | December 2015   | Logistics Center, the Company Director; General Manager of General Affairs & Human Resources Dept., the Company  |                                 |
| (April 21, 1960) [Reappointment] | reducity 2010   | and General Manager of General Affairs & Human<br>Resources Dept.; Responsible for Internal Control,<br>Compliance, and Affiliated Companies   | 33,405                          |
|                                  | April 2017  | Director; Chief of Cold Logistics Business Sector and General Manager of Keihin Block, the   |                                 |
|                                  | September 2018  | Director; General Manager of Meat Group, the   |                                 |
|                                  | October 2021  | Director; General Manager of Risk Management   |                                 |
| [Attendance at the Boar          | rd of Directors mee   |  |                                 |
| [Reason for nomination           | as candidate for D  | irectorl   |                                 |
| _                                |   | _  | at included                     |
| _                                |   | -  |                                 |
| Company's developme              | nt in a wide range o  | of areas. The Company believes that he will be able to   | leverage his                    |
| diverse experience to p          | erform his duties ap  | propriately as a Director of the Company. For this rea   | ason, the                       |
| Company renominates              | him as a candidate  | for Director.  |                                 |
|                                  | April 1986  | Joined the Company   |                                 |
|                                  | October 2001  | Manager of Sasebo Sales Office, the Company  |                                 |
|                                  | July 2015   | General Manager of Kyushu Group and General  |                                 |
| TZ '' E                          | D 1 2015  |  |                                 |
| ŭ                                | December 2015   |  |                                 |
| (September 14, 1962)             | September 2018  | Corporate Officer; General Manager of Internal   | 18,383                          |
| [Reappointment]                  | December 2019   | Director; General Manager of Domestic Production   |                                 |
|                                  | October 2021  | Area Sales Group, the Company Director; Chief of Corporate Management Sector and General Manager of AEO Management Section, the Company (to present)   |                                 |
|                                  | Mikio Hanazawa (April 21, 1960)  [Reappointment]  [Attendance at the Boat [Reason for nomination After working in finance Chief of Corporate Man Company's developmediverse experience to perform the company renominates.  Kenji Furuse (September 14, 1962) | (Date of birth)  April 1983 October 2007 December 2013  Mikio Hanazawa (April 21, 1960)  [Reappointment]  April 2017  September 2018 October 2021  [Attendance at the Board of Directors mee [Reason for nomination as candidate for D After working in finance and accounting o Chief of Corporate Management Sector an Company's development in a wide range of diverse experience to perform his duties ap Company renominates him as a candidate of April 1986 October 2001 July 2015  Kenji Furuse (September 14, 1962) [Reappointment]  December 2018  December 2019 | April 1983   Joined the Company |

[Reason for nomination as candidate for Director]

Mr. Kenji Furuse is well versed in operations overall due to his long experience working in the Food Sales Business Sector. He has served as General Manager of the Internal Audit Department and held key positions in the Food Sales Business Sector, and is currently contributing to the Company's development as Chief of Corporate Management Sector. The Company believes that he will be able to leverage his expertise and experience to perform his duties appropriately as a Director of the Company. For this reason, the Company renominates him as a candidate for Director.

| No. | Name<br>(Date of birth)  | Care                    | Number of shares of the Company held   |        |  |  |
|-----|--|-------------------------|--|--------|--|--|
|     |  | April 1996              | Joined the Company   | 1 7    |  |  |
|     |  | April 2011              | General Manager of Nagoya Logistics Center, the Company  |        |  |  |
|     | Hiroshi Okada<br>(January 12, 1972)  | December 2017           | Corporate Officer; General Manager of Keihin<br>Block and Chair of Tokyo Haneda Logistics Center   | 10,521 |  |  |
|     | [Reappointment]  | December 2019           | Preparation Committee, the Company<br>Director; Responsible for Norway Business, the<br>Company  | 10,321 |  |  |
| 8   |  | May 2020                | Director; General Manager of Overseas Strategy<br>Section, the Company (stationed in Norway) (to<br>present)   |        |  |  |
|     | [Attendance at the Boa   | rd of Directors mee     | tings (fiscal year under review)] 13/13 (100%)   |        |  |  |
|     | [Reason for nomination as candidate for Director] Mr. Hiroshi Okada is well versed in operations overall due to his many years of operational experience in the Cold Logistics Business Sector. After holding key positions in the Cold Logistics Business Sector, he became responsible for the Norway business and has contributed to the Company's development. The Company |                         |  |        |  |  |
|     | believes that he will be able to leverage his expertise and experience to perform his duties appropriately as a Director of the Company. For this reason, the Company renominates him as a candidate for Director.   |                         |  |        |  |  |
|     | Mototsugu Sakai<br>(February 1, 1953)  | July 2005  January 2006 | General Manager of Compliance and Operations<br>Audit Dept., Main Office, National Federation of<br>Agricultural Cooperative Associations<br>Auditor; General Manager of Auditing Office,<br>National Federation of Agricultural Cooperative<br>Associations |        |  |  |
|     | [Reappointment]  | October 2008            | Full-time Auditor, Z-BS INC.   | 3,839  |  |  |
|     | [Outside]  | June 2014               | Resigned as Full-time Auditor, Z-BS INC.   |        |  |  |
| _ ا | [Independent]  | December 2015           | Director, the Company (to present)   |        |  |  |
| 9   |  | July 2020               | Director, Certified Management Support NPO<br>Club (to present)  |        |  |  |

[Reason for nomination as candidate for Outside Director]

Mr. Mototsugu Sakai has a wealth of experience and extensive insights obtained by holding key positions in the National Federation of Agricultural Cooperative Associations, and he provides useful opinions and advice on management in general at the Board of Directors, etc. The Company believes that he will continue to share useful opinions on the Company's management in general and renominates him as a candidate for Outside Director. Mr. Sakai satisfies the Standards of Independence for Outside Officers set out by the Company.

| No. | Name<br>(Date of birth)  | Career summary, positions, responsibilities (Significant concurrent positions) |   | Number of shares of the Company held |
|-----|--|--|---|--------------------------------------|
|     | Yosuke Horiai (December 24, 1953)  [Reappointment]  [Outside]  [Independent] | October 1980<br>July 1988<br>March 1989<br>December 2020                       | Joined Shinko Audit Corporation Transferred to Showa Ota & Co. Established Horiai Accounting Office (to present) Director, the Company (to present) | 434                                  |
|     | [Attendence at the Pos   | rd of Directors mad  | tings (fiscal year under review)] 0/10 (00%)  |                                      |

[Reason for nomination as candidate for Outside Director]

Mr. Yosuke Horiai has a wealth of experience as a certified public accountant and ample knowledge about corporate financial affairs. He provides useful opinions and advice regarding management in general at the Board of Directors, etc. from the perspective of an expert in finance and accounting. The Company believes that he will continue to share useful opinions on the Company's management in general and renominates him as a candidate for Outside Director. Mr. Horiai satisfies the Standards of Independence for Outside Officers set out by the Company.

|    |                   | April 1984 | Joined the National Tax Agency                   |   |
|----|-------------------|------------|--|---|
|    |                   | July 2010  | Assistant Regional Commissioner, Takamatsu       |   |
|    |                   |            | Regional Taxation Bureau                         |   |
|    |                   | July 2012  | Professor, Graduate School of Business Sciences, |   |
|    |                   |            | University of Tsukuba (to present)               |   |
|    | Mitsuhiro Honda   | May 2013   | International Tax Advisor, TOMA Tax              |   |
|    |                   |            | Accountants Corporation (to present)             |   |
|    | (July 7, 1961)    | March 2016 | Outside Audit & Supervisory Board Member,        |   |
|    | DY 1              |            | Roland DG Corporation (to present)               | 0 |
|    | [New appointment] | April 2016 | Part-time Lecturer, Professional Graduate School |   |
|    | [Outside]         |            | of Meiji University (to present)                 |   |
|    | [Independent]     | April 2017 | Member of Research Grants Selection              |   |
| 11 |                   |            | Committee, The Institute of Tax Research and     |   |
|    |                   |            | Literature (to present)                          |   |
|    |                   | June 2018  | Outside Adult & Supervisory Board Member,        |   |
|    |                   |            | YUASA TRADING CO., LTD. (to present)             |   |
|    |                   | June 2021  | Tax Advisor, Grant Thornton Yamada & Partners    |   |
|    |                   |            | (to present)                                     |   |

[Attendance at the Board of Directors meetings (fiscal year under review)] —

[Reason for nomination as candidate for Outside Director]

Mr. Mitsuhiro Honda has held key positions in taxation affairs at the National Tax Agency and is currently active as a professor at the University of Tsukuba Graduate School and in other positions. The Company believes that, with his abundant experience and insight, he will be able to provide useful opinions and advice on management in general at the Board of Directors, etc. and nominates him as a candidate for Outside Director. Mr. Honda satisfies the Standards of Independence for Outside Officers set out by the Company.

| No. | Name<br>(Date of birth)  | Career summary, positions, responsibilities (Significant concurrent positions) |   | Number of shares of the Company held |
|-----|--|--|---|--------------------------------------|
| 12  | Yoriko Sakamoto (November 24, 1971)  [New appointment]  [Outside]  [Independent] | April 1995  September 2011  December 2012  June 2016  April 2018  June 2021    | Appointed to Arakawa Ward Daiichi Nippori Elementary School, Tokyo Passed the National Bar Examination Joined Rokuta Law Office (to present) Outside Audit & Supervisory Committee Member, Watahan & Co., Ltd. Member, Conciliation Committee, Tokyo Family Court (to present) Outside Member of the Board of Directors, Watahan & Co., Ltd. (to present) | 0                                    |

[Reason for nomination as candidate for Outside Director]

Ms. Yoriko Sakamoto has a proven track record as an educator, and the Company believes that, leveraging her extensive insights and experience as an attorney, she will be able to provide useful opinions and advice on management in general from various perspectives at the Board of Directors, etc. For this reason, the Company nominates her as a candidate for Outside Director. Ms. Sakamoto satisfies the Standards of Independence for Outside Officers set out by the Company.

Notes: 1. There is no special interest between the candidates and the Company.

- 2. Messrs. Mototsugu Sakai, Yosuke Horiai and Mitsuhiro Honda, and Ms. Yoriko Sakamoto are candidates for Outside Director.
- 3. Mr. Mototsugu Sakai is currently an Outside Director of the Company. His term of office as Outside Director will be six (6) years at the conclusion of this General Meeting of Shareholders. Mr. Yosuke Horiai is currently an Outside Director of the Company. His term of office as Outside Director will be one (1) year at the conclusion of this General Meeting of Shareholders.
- 4. The Company has registered Messrs. Mototsugu Sakai and Yosuke Horiai, candidates for Outside Director, as Independent Officers as stipulated by the Tokyo Stock Exchange. Should the reappointment of these two candidates be approved, the Company intends to reappoint them as Independent Officers.
  - In addition, should candidates for Outside Director, Mr. Mitsuhiro Honda and Ms. Yoriko Sakamoto, be elected, because they satisfy the criteria for Independent Officers as stipulated by the Tokyo Stock Exchange, the Company intends to register them as Independent Officers.
- 5. Pursuant to Article 427, Paragraph 1 of the Companies Act, the Company has entered into an agreement with candidates for Outside Director, Messrs. Mototsugu Sakai and Yosuke Horiai, to limit their liability for damages as set forth in Article 423, Paragraph 1 of the Companies Act to the amount set forth in Article 425, Paragraph 1 of the Act. Should these two candidates be re-elected and assume the office of Director, the Company intends to continue with this agreement.
  - In addition, should candidates for Outside Director, Mr. Mitsuhiro Honda and Ms. Yoriko Sakamoto, be elected and assume the office of Director, the Company intends to enter into a similar agreement with them both.
- 6. The Company has entered into a directors and officers liability insurance contract with an insurance company, as stipulated in Article 430-3, Paragraph 1 of the Companies Act. This insurance policy shall cover any damages that may arise due to the insured assuming liability for the execution of their duties or receiving a claim for the pursuit of such liability. The insured under this insurance policy are the Company's principal executive persons, including Directors (including non-executive Directors), Auditors, and Corporate Officers, and the insurance

- premiums for all insured are paid in full by the Company. Should the twelve (12) candidates for Director be re-elected or newly elected and assume the office of Director, each of the Directors shall be included among the insured under this insurance policy.
- 7. The number of shares of the Company held by each of the candidates for Director are as of September 30, 2021. They include shares held through the Company's Officers Shareholding Association.

<Reference> Skills Matrix for Directors and Auditors After this General Meeting of Shareholders (to be confirmed)

| Position                                   | Name                  | Internal/<br>Outside            | Skills                  |                            |                    |                               |                                   |                            |                        |                      |
|--|-----------------------|---------------------------------|-------------------------|----------------------------|--------------------|-------------------------------|-----------------------------------|----------------------------|------------------------|----------------------|
|  |                       |                                 | Corporate<br>Management | Legal/<br>Internal Control | Risk<br>Management | Personnel/<br>Human Resources | Finance & Accounting/ Tax Affairs | Cold Logistics<br>Business | Food Sales<br>Business | Overseas<br>Business |
| Chairman and<br>Representative<br>Director | Toshio<br>Yoshikawa   | Internal                        | 0                       | 0                          | 0                  | 0                             | 0                                 | 0                          | 0                      | 0                    |
| President and Representative Director      | Hiroyuki<br>Matsubara | Internal                        | 0                       | 0                          | 0                  | 0                             |                                   | 0                          |                        |                      |
| Executive Vice<br>President and Director   | Yuji Inoue            | Internal                        | 0                       | 0                          |                    |                               |                                   | 0                          | 0                      |                      |
| Managing Director                          | Koji Ochi             | Internal                        |                         | 0                          |                    | 0                             |                                   | 0                          | 0                      |                      |
| Director                                   | Naotaka<br>Yoshikawa  | Internal                        |                         | 0                          |                    | 0                             |                                   | 0                          | 0                      | 0                    |
| Director                                   | Mikio<br>Hanazawa     | Internal                        |                         | 0                          |                    | 0                             |                                   | 0                          | 0                      |                      |
| Director                                   | Kenji Furuse          | Internal                        |                         | 0                          |                    |                               |                                   |                            | 0                      |                      |
| Director                                   | Hiroshi Okada         | Internal                        |                         |                            |                    |                               |                                   | 0                          |                        | 0                    |
| Director                                   | Mototsugu<br>Sakai    | Outside                         |                         | 0                          |                    |                               |                                   |                            |                        |                      |
| Director                                   | Yosuke Horiai         | Outside                         |                         |                            |                    |                               | 0                                 |                            |                        |                      |
| Director                                   | Mitsuhiro<br>Honda    | Outside<br>(New<br>appointment) |                         |                            |                    |                               | 0                                 |                            |                        |                      |
| Director                                   | Yoriko<br>Sakamoto    | Outside<br>(New<br>appointment) |                         | 0                          |                    |                               |                                   |                            |                        |                      |
| Standing Statutory<br>Auditor              | Keizou Inoue          | Outside                         | 0                       | 0                          |                    |                               |                                   |                            |                        |                      |
| Standing Statutory<br>Auditor              | Shuzo Hayashi         | Outside                         |                         | 0                          |                    |                               | 0                                 |                            |                        |                      |
| Auditor                                    | Eizo Tanahashi        | Outside                         |                         | 0                          |                    | _                             |                                   |                            |                        |                      |
| Auditor                                    | Hisao<br>Munakata     | Outside                         |                         |                            | 0                  |                               |                                   |                            |                        |                      |

### < Reference > Standards of Independence for Outside Officers

The Company will consider an Outside Director, Outside Auditor, and candidate for Outside Director and Outside Auditor to be independent when it determines that none of the following items apply to the individual.

#### 1. A Related Party of the Group

The individual is a business executive of the Company and its consolidated subsidiaries ("the Group").

### 2. A Related Party of a Business Partner

- (1) The individual is a business partner or the business executive of a business partner of which the Group accounts for at least 2% of the business partner's prior fiscal year consolidated net sales, or a business partner that accounts for at least 2% of the Group's consolidated net sales.
- (2) The individual is affiliated with or the business executive of a major lender to the Group which loaned the Group an amount that is 2% or more of the Group's consolidated total assets as of the prior fiscal year end.

#### 3. A Provider of Professional Services

- (1) The individual receives annual remuneration of 10 million yen or more other than officer remuneration from the Group as a lawyer, certified public accountant, tax accountant, architect, or other professional involved in management, finance, technology, or marketing.
- (2) The individual is a certified public accountant affiliated with an audit firm that is an accounting auditor for the Group.

### 4. A Recipient of a Donation or a Grant

The individual is the Director or other business executive of an organization to which the Group makes annual donations or grants of 10 million yen or more.

#### 5. A Related Party of a Holder of Voting Rights

- (1) The individual is a shareholder or a business executive of a shareholder who holds 10% or more of the voting rights of the Company.
- (2) The individual is a business executive of a company of which the Group holds 10% or more of the voting rights.
- 6. An Individual with Previous Applicability

Any of 1. through 5. applied to the individual at any time during the past three years.

#### 7. A Close Relative

The individual is the spouse or a relative within the second degree of kinship of a person described in 1. through 6. above (excludes persons of no importance).

8. Notwithstanding the provisions of the preceding items, an individual for whom special reasons are recognized that may give rise to a conflict of interest with the Group.

#### **Proposal 4:** Revision of Amount of Remuneration for Directors

The amount of basic remuneration paid to Directors was approved at the 68th Annual General Meeting of Shareholders held on December 22, 2015 to be within 200 million yen annually (including 20 million yen annually for Outside Directors; does not include employee wages).

Taking into account their increased responsibilities accompanying the future strengthening of management structure and expansion of business operations, the Company requests approval for an amendment to increase the amount of basic remuneration paid to Directors to within 300 million yen annually.

In addition, in light of the increase in the number of Outside Directors on this occasion, which is aimed at further strengthening corporate governance and enhancing corporate value, and the expansion of the role that the Company expects of Outside Directors, the Company wishes to increase the portion of the above remuneration amount paid to Outside Directors to 50 million yen annually.

The current number of Directors is eleven (11) (including three (3) Outside Directors), and, should Proposal 3: Election of Twelve (12) Directors be approved and resolved as originally proposed, the number of Directors will be twelve (12) (including four (4) Outside Directors).

In addition, this proposal has been formulated based on a report by the Nominating and Remuneration Advisory Committee, the majority of whose members are Independent Outside Directors. It is in line with the Company's "Policy for Decisions on the Content of Individual Remuneration, etc. of Directors," and the Company has determined that it is reasonable.