Investors' Guide 2015

横浜冷凍株式会社 インベスターズ・ガイド Yokohama Reito Co., Ltd.







ヨコレイの事業の特徴とネットワーク

Yokohama Reito's Business Features and Network

横浜冷凍株式会社は1948年(昭和23年)に横浜で創業して以来、冷蔵倉庫事業と食品販売事業の本業に徹し、「人」「もの」「地球」に優しい食品流通のエキスパートとして、安全・安心な食品の安定供給に貢献し信頼を築きあげてきました。当社グループは、当社のほか関係会社9社(連結子会社4社、非連結子会社2社及び関連会社3社)により構成されています。

Yokohama Reito Co., Ltd. was established in the city of Yokohama in 1948, with operations centered on refrigerated warehousing and food sales. As experts in foods distribution gentle to people, resources, and the planet, we have built trust through our contributions to a stable, safe, and secure food supply. The Yokohama Reito Group comprises Yokohama Reito and nine affiliated companies (four consolidated subsidiaries, two non-consolidated subsidiaries, and three affiliates).

冷蔵倉庫事業

Refrigerated Warehousing Business

当社と海外子会社において、水産品・農畜産品などの冷蔵・冷凍保管事業、それに付帯する事業を展開しています。

Yokohama Reito and its network of overseas subsidiaries provide refrigerated and frozen warehousing for marine, agricultural and livestock products, along with related businesses.

3タイプの冷蔵倉庫で、多様な物流ニーズに対応

Three Types of Cold Storage to Meet a Wide Range of Diverse Logistics Needs

港湾型 Dockside

全国の主要貿易港に位置し、 製品や食品原材料の輸入貨物 を中心に高品質な保管サービ スを提供しています。

Yokohama Reito has facilities at major trading ports throughout Japan, providing a high quality storage service centered on imports of food products and ingredients.

物流型 Logistics Centers

主要幹線道路のインターチェンジ等に位置し、コンビニエンスストアーや外食チェーン等の製品を保管しています。

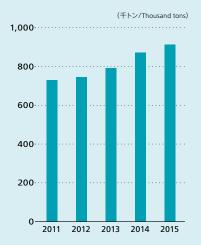
Yokohama Reito's logistics centers located near major highway interchanges store products for convenience stores, restaurant chains, and other businesses.

產地型 Production Areas

全国の主要な漁港や農産地に 位置し、水揚げされた水産物 や収穫された農産物を適切な 温度帯で保管しています。

Yokohama Reito's storage facilities at major fishing ports and agricultural areas throughout Japan provide storage in proper temperature ranges for freshly caught marine products and harvested agricultural produce.

冷蔵倉庫収容能力の推移 Storage capacity of refrigerated warehousing



業界トップクラスの収容能力 Industry-Leading Storage Capacity

成長戦略の一環として積極的な設備投資を行ってきました。収容能力は、現在約91万トンの 規模を誇り、建設中の物流センターが完成すると約98万トンに達します。業界トップクラスの 地位を維持し安定的な成長を支えています。

Proactive capital investment is an integral part of Yokohama Reito's growth strategy. We currently have approximately 910 thousand tonnes of storage capacity, and will reach 980 thousand tonnes with the completion of the new logistics center currently under construction. This extensive storage capacity allows us to maintain our position as an industry leader, and supports stable growth.

食品販売事業 Food Sales Business

当社と国内・海外子会社において、水産品および農畜産品の加工・販売並びに輸出入等の事業を展開しています。

Yokohama Reito and its subsidiaries in Japan and overseas provide processing, sales, and import/export services for marine, agricultural, and livestock products.

多様なニーズに対応した商品調達力 Product Procurement Capabilities to Meet Diverse Needs

豊富な経験と培ったノウハウで多様なニーズを 的確にとらえ、日本全国・世界各地から商品を 仕入れています。高品質で安全・安心な食材を 安定的に供給できるよう、グループ間ネットワー クを駆使した調達を行っています。

Yokohama Reito utilizes its expertise built on extensive experience to accurately determine diverse needs, and procures goods from throughout Japan and around the world. Procurement operations make extensive use of our corporate group network in order to provide a stable supply of high-quality, safe and secure food.

海外戦略を強化

Strengthening Our Overseas Strategies

2015年7月にヨコレイ本体に置かれていた海外事業部をアライアンスシーフーズへ統合しました。これにより、グループ内の海外戦略窓口を一本化し、戦力補強による組織力強化を行っています。

Yokohama Reito's overseas business division was integrated with Alliance Seafoods Inc. in July 2015. This reorganization merges our overseas strategy offices into a single unit, and bolsters our organizational strength.

食卓に安全・安心をお届けする品質管理 Quality Controls Deliver Safe and Reliable Food to Your Table

営業担当者が世界各国の原料生産者の選定から輸入・保管・販売までを一元管理することで各プロセスのトレーサビリティを徹底することができ、安全・安心を実現しています。

Yokohama Reito's sales managers centrally manage food procurement, from the selection of producers in countries around the world, to import, storage, and sale. This allows us to ensure traceability throughout the process, and guarantee safety and reliability.



国内5つのブロック

Five Regional Blocks in Japan

ヨコレイは、全国を5つのブロック(地域)に分け、 それぞれのブロックが地域特性に合致した事業展 開を行えるシステムを採用しています。このブロック 制の導入により、地域に密着し幅広いお客様の二一 ズに応じた、きめ細かい事業戦略を策定・推進する ことが可能になりました。

また、本部に設置した広域営業担当部署と連携 して、各ブロックをまたぐ広域ネットワークも確立し ています。

Yokohama Reito divides its Japanese operations into five regional blocks, employing the systems for business development that are best suited to the unique characteristics of each block. The introduction of this block organization system allows us to meet a broad range of needs specifically tailored to regional customers, as well as to formulate and implement more detailed business strategies.

Coordination through the Regional Sales Division in the corporate headquarters also establishes a broad-based network straddling regional blocks.



ヨコレイグループの主な海外ネットワーク

The Yokohama Reito Group's Principal Overseas Network

ヨコレイの強みの一つが、国内外の商品ニーズに的 確に対応できるネットワーク力、すなわち調達力で す。輸入品は、主要調達先である東南アジアや北欧 をはじめ、ロシア・北米・南米・オーストラリアなど、 世界に広がっています。国産品は、ヨコレイの産地 型営業所を中心に国内全域から幅広く調達し、国 内外のお取引先へ供給しています。

One of Yokohama Reito's strengths is the procurement capabilities provided by its extensive trading network, allowing us to respond accurately to product needs in Japan and overseas. We import products from around the world, mainly Southeast Asia and Northern Europe, as well as Russia, North America, South America, and Australia. We also procure domestic products from across Japan, mainly through our sales offices in producing regions, and supply them to our trading partners in Japan and overseas.



第五次中期経営計画(2014年10月~2017年9月)の概要

Overview of the 5th Medium-Term Management Plan (From October 2014 to September 2017)

Flap the Wings 2017

質の充実"育成・収穫"

位置付け Positioning

第四次中期経営計画で築いた事業モデルの礎をベースに、 さらなる質の向上をはかり、安定的で着実な成長を目指す

Quality enhancements ("Cultivation and harvest")

We will further enhance quality and achieve stable, steady growth, based on the business model established through the Fourth Medium-term Management Plan.

全社方針

Corporate Principle

当社が培ってきた強み・経営資源を最大限活用し、ヨコレイ ならではの質の高いサービスを提供することで、 お客さまとWin-Winの関係構築・パートナーシップの強化を図る。

We will utilize our acquired strengths and management resources to the fullest extent, in order to provide the high-quality services typifying Yokohama Reito, build win-win relationships with customers, and strengthen our business partnerships.

長期ビジョン Long-Term Vision

持続的な企業価値向上の実現

Achieve sustainable improvement in corporate value

冷蔵倉庫事業 食品販売事業 「クールネットワークのリーディング 目指す姿 安定的な利益追求を基本としながらも、 カンパニー」 強みのある商材を全社的に展開 "COOL" Network Leading Company (Comfort Focus on stable profitability, and broadly dis-& Originality Outsourcing Logistics) tribute core products. 中期方針 保管・物流拠点化、ネットワーク化を 安定的な収益確立のため、 Medium-Term Policies 進めることにより、顧客に最適物流 取組商売に徹する を提供する Ensure proactive sales to establish stable profitability. Provide customers with the best logistics through advances in storage and distribu-「販売先との継続的な取引関係確立」と tion centers, and an enhanced network. 「強みのある商材のさらなる充実化」による、 ヨコレイが持つハード・ソフトのリソースを最 取組商売の好循環 大限活かし、顧客のニーズにかなったヨコレイ Create a virtuous cycle of proactive sales by establishing ongoing business relationships with cus-ならではのサービスを提案する tomers, and further strengthening core products. Utilize Yokohama Reito's facilities and resources to the fullest extent to offer unique services that meet customer needs 基本戦略 ■ 保管・物流拠点化の推進 🚺 グループ各部門の Advances in storage and distribution centers さらなる連携 Strategies Closer ties among business divisions 2 海外取引の推進 Promote overseas business 2 全国ネットワーク化の推進 3 品質管理の強化 Establish a nationwide network Strengthen quality control 4 リスクコントロールの強化 Strengthen risk controls

(修正前) 定量目標 (2017年9月期)

Quantitative Targets (FY9/17)

売上高

1,500億円

¥150.0 billion

冷蔵倉庫事業

Refrigerated Warehousing Business

258億円 ¥25.8 billion

食品販売事業 Food Sales Business

1,242億円

¥124.2 billion

営業利益

57億円

Refrigerated Warehousing Business

57.8億円 ¥5.78 billion

Food Sales Business

19.2億円

EBITDA

100億円

¥10.0 billion

ROE ROE

5.1%

自己資本比率

Shareholders' Equity Ratio

52.0%

配当性向

Payout Ratio

40%以上 More than 40%

(修正後) 定量目標 (2017年9月期)

Quantitative Targets (FY9/17) (After revision)

売上高

1,650億円

冷蔵倉庫事業 Refrigerated Warehousing Business

255億円 ¥25.5 billion

食品販売事業

Food Sales Business

1,393億円 ¥139.3 billion

営業利益 Operating Income

57億円

¥5.7 billion

冷蔵倉庫事業

Refrigerated Warehousing Business

56.6億円

¥5.66 billion

食品販売事業

Food Sales Business

20.6億円

¥2.06 billion

Operating Income

¥5.7 billion

冷蔵倉庫事業

食品販売事業

¥1.92 billion

EBITDA

100億円 ¥10.0 billion

ROE

ROE **5.1**%

自己資本比率

Shareholders' Equity Ratio **52.0**%

配当性向 **Payout Ratio**

40%以上 More than 40%

中期戦略を支える経営基盤の強化

多様な人材の活用促進

Utilization of Diverse Human Resources

- ●多様な働き方への対応(女性、地域限定、高年齢社員)
- Adapt to diverse working styles (women, regional workers, elderly employees)
- ●実践的な教育プログラムの強化 Strengthen practical training programs
- ●長期的視点での人材育成

Human resource development from a long-term perspective

財務体質の維持・強化

Maintain and Strengthen Financial Standing

- ●健全性と収益性の両立
- Financial soundness and profitability
- ●経営サポート機能の強化

Strengthen management support function

ITの推進

Greater Use of IT

●環境変化に対応した最適なIT基盤の構築

Establish the appropriate IT foundation to meet the changing business environment

2015年度のトピックス

News and Topics in FY2015

「バンパコン第2物流センター」を竣工

Bangpakong 2nd Distribution Center Completed

当社は海外展開戦略の一環として1989年にタイに 進出し、タイヨコレイ(株)を設立しました。同社は 2014年12月に設立25周年を迎え、タイ国内トッ プの収容能力を誇るまでに成長を遂げています。 2015年8月には、タイで7棟目の冷蔵倉庫となる 「バンパコン第2物流センター」を稼働しました。同 センターは最新鋭設備を整えているだけでなく、タ イ国内最大規模である583.1kWの発電能力を誇 る太陽光発電システムを導入するなど、環境にも配 慮した設計が特長です。同センターの稼働により、 タイヨコレイ全体の保管収容能力は約96,000トン となり、タイ国内におけるトップシェアは約20%と さらに拡大し、食品の冷蔵倉庫保管と輸配送まで-貫したコールドチェーン体制を構築しました。

Yokohama Reito established Thai Yokorei Co., Ltd. in Thailand in 1989 as part of its overseas expansion strategy. Thai Yokorei celebrated its 25th anniversary in December 2014. having grown to hold the top market share for storage capacity in Thailand. In August 2015, we commenced operations of the Bangpakong 2nd Distribution Center, our seventh refrigerated warehouse in Thailand. This new center is equipped with the latest facilities, while also featuring an environment-friendly design including a solar power system that offers a highly-regarded generating capacity of 583.1kW, the largest in Thailand. The addition of the Bangpakong center expands Thai Yokorei's storage capacity to approximately 96,000 tonnes, giving us the top market share in Thailand at around 20%. We have built a cold chain structure that seamlessly integrates cold storage, transport, and distribution for



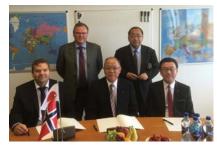
バンパコン第2物流センター Bangpakong 2nd Distribution Center

ノルウェー大手水産加工会社ホフセスグループと業務提携

Partnership with Major Norwegian Marine Products Firm Hofseth International

2015年8月、当社および当社の100%子会社であ る(株) アライアンスシーフーズは、Hofseth International AS (ホフセスインターナショナル社)への 資本参加を含めた包括的な業務提携を締結しまし た。同社はノルウェー国内の水産品の冷凍加工やス モークサーモンなどの燻製製造業の大手企業です。 本提携により、当社グループは同社が生産する良質 なノルウェー産アトランティックサーモンを安定的に 調達し、日本国内をはじめ、北米・欧州の大手量販 店向けに新たな販路を開拓していきます。

In August 2015, Yokohama Reito and its wholly-owned subsidiary Alliance Seafoods Inc. concluded a comprehensive business alliance with Hofseth International AS, including equity participation. Hofseth International is one of Norway's leading processors of frozen marine products, as well as a producer of smoked salmon and other smoked foods. The business tie-up will provide the Yokohama Reito Group with a stable supply of the high-quality Atlantic salmon produced by Hofseth, while opening new sales channels to major retailers in Japan, North America, and Europe.



前列左よりホフセスインターナショナル社口ジャー・ホフセス 社長、ヨコレイ吉川社長、アライアンスシーフーズ岩渕会長 Seated from left in front row: Hofseth International CEO Roger Hofseth, Yokohama Reito President Toshio Yoshikawa, Alliance Seafoods Chairman Fumio Iwabuchi

南九州に7拠点目となる新物流センターが竣工 **Seventh Logistics Center in South Kyushu Completed**

2014年10月、当社は既存の都城物流センター隣 接地に「都城第二物流センター」を竣工しました。当 センターが位置する宮崎県南部は農産品・畜産品の 一大産地であり、既存のセンターと合わせ約3万8千 トンの収容能力で地域の旺盛な低温物流ニーズに 応えています。自然対流冷却方式のRD (リターンダ クト) 冷却方式を採用し、荷さばき場には、ハイブ リッドデシカント陽圧システムを導入するなど、地域 の商品特性にマッチした最新鋭の設計が特長です。 施設屋上には460kwの太陽光発電システムを設 置し、自社利用の他に売電も行っています。

Yokohama Reito completed construction of the Miyakonojo 2nd Logistics Center, adjacent to the existing Miyakonojo Logistics Center, in October 2014. The area in southern Miyazaki Prefecture where the center is located is a major producing region for agricultural and livestock products. The new center, together with the existing logistics center, gives Yokohama Reito storage capacity of about 38,000 tonnes, allowing us to meet the robust need for temperature-controlled distribution in the region. The center features a cutting-edge design well suited to the characteristics of the region's products, including adoption of a natural convection cooling RD (return duct) cooling system, as well as incorporation of a hybrid desiccant positive pressure system in the freight handling area. A 460kW solar power system has also been installed on the roof, producing electricity power from the facilities and to sell



都城第二物流センター Miyakonojo 2nd Logistics Center

物流センターの新設を計画

Construction Started on New Logistics Center

2015年5月、当社は既存の十勝物流センターおよ び同第二物流センター隣接地に「十勝第三物流セン ター(仮称)」を着工しました。2016年8月に完成予 定です。隣接する2センターを含む3センター合計収 容能力は6万1千トンを超え、道内最大級の低温物 流基地となります。その他、2016年4月に圏央地区 (幸手) に物流センターを着工する計画です。 さらに 2015年9月には京浜島に東京地区3番目となる新 物流センターの建設用地を取得しました。同地域は 東京港や羽田空港に近接した国内最大の貨物集積 地であり、今後のフリートレード時代を見据えた戦 略的な拠点となります。

In May 2015, Yokohama Reito began construction on the Tokachi 3rd Logistics Center (tentative name), adjacent to the existing Tokachi Logistics Center and Tokachi 2nd Logistics Center, Completion is scheduled for August 2016, Together with the adjoining two logistics centers, the Tokachi facility will have a total storage capacity of more than 61,000 tonnes, making it one of the largest low-temperature distribution centers in Hokkaido.

In addition, Yokohama Reito has plans to construct a new distribution center in the Tokyo metropolitan area (Satte, Saitama Prefecture) in April 2016. We also acquired a site in Keihinjima in September 2015 for the construction of a new logistics center, our third facility in the Tokyo area. Keihinjima is the largest freight collection area in Japan, adjacent to both Tokyo Port and Haneda Airport. This new facility will be a strategic center for the coming free trade era.



十勝第三物流センター(仮称)完成予想図 Architectural rendering of the Tokachi 3rd Logistics Center

主な連結財務指標の推移

Main Consolidated Financial Indicators

| 百万円 ¥ million; Years ended September 30, 2010 through 2015 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
|--|-------------|-------------|-------------|-------------|--------------|----------|
| 売上高・営業利益及び当期純利益の推移 Net sales, opera | ting incom | e, and net | income | | | |
| 売上高 Net sales | 154,767 | 141,654 | 118,691 | 111,108 | 124,051 | 121,443 |
| 利払前・税引前・減価償却前利益 EBITDA | 8,339 | 7,988 | 7,244 | 4,620 | 7,292 | 6,910 |
| 営業利益 Operating income | 3,874 | 4,105 | 3,729 | 1,083 | 4,193 | 3,793 |
| 当期純利益 Net income | 2,517 | 1,835 | 2,308 | 199 | 1,668 | 1,767 |
| 収益性の比率 Profitability ratios | | | | | | |
| 売上高営業利益率(%)Operating income ratio (%) | 2.5 | 2.9 | 3.1 | 1.0 | 3.4 | 3.1 |
| 売上高当期純利益率(%) Return on sales (%) | 1.6 | 1.3 | 1.9 | 0.2 | 1.3 | 1.5 |
| 売上高総利益率(%)Gross profit margin (%) | 7.4 | 8.1 | 8.9 | 7.3 | 8.9 | 8.7 |
| 売上高販管費率(%) SGA ratio (%) | 4.9 | 5.2 | 5.8 | 6.4 | 5.5 | 5.5 |
| 総資産・株主資本及び有利子負債の推移 Total assets, tota | ıl sharehol | ders' equit | y, and inte | erest-beari | ng debt | |
| 総資産 Total assets | 118,901 | 114,210 | 97,593 | 90,937 | 93,065 | 83,282 |
| 株主資本 Total shareholders' equity | 59,228 | 57,799 | 56,989 | 55,716 | 56,553 | 55,920 |
| 純資産 Net assets | 62,322 | 59,635 | 58,159 | 55,639 | 56,562 | 56,053 |
| 有利子負債 Interest-bearing debt | 42,789 | 38,274 | 25,816 | 24,011 | 22,130 | 14,310 |
| 自己資本比率(%) Shareholders' equity ratio (%) | 51.6 | 51.5 | 59.1 | 60.8 | 60.4 | 66.9 |
| 負債・株主資本比率(%)Debt/Equity ratio (%) | 72.2 | 66.2 | 45.3 | 43.1 | 39.1 | 25.6 |
| 設備投資額・減価償却費の推移 Capital expenditures and | depreciati | on | | | | |
| 設備投資額 Capital expenditures | 4,556 | 13,929 | 3,919 | 4,965 | 8,389 | 3,084 |
| 減価償却費 Depreciation | 4,465 | 3,882 | 3,515 | 3,536 | 3,098 | 3,116 |
| 利益率の指標 Return indicators | | | | | | |
| 株主資本当期純利益率(%) Return on equity (ROE) (%) | 4.2 | 3.2 | 4.1 | 0.4 | 3.0 | 3.2 |
| 総資産当期純利益率(%)Return on total assets (ROA) (%) | 2.2 | 1.7 | 2.4 | 0.2 | 1.9 | 2.2 |
| 投資の指標 Investment indicators | | | | | | |
| 株価収益率(倍) Price/Earnings ratio — PER (times) | 19.34 | 22.94 | 18.13 | 148.33 | 18.24 | 17.05 |
| 株価純資産倍率(倍) Price/Book value ratio — PBR (times) | 0.79 | 0.72 | 0.73 | 0.54 | 0.54 | 0.54 |
| 株価キャッシュ・フロー倍率(倍) Price/Cash flow ratio — PCFR (times) | 7.08 | 7.44 | 7.70 | 7.64 | 6.50 | 6.24 |
| 1株当たり指標 Per share value indicators | | | | | | |
| 1株当たり当期純利益(円) Net income per share (EPS) (¥) | 48.66 | 35.48 | 44.61 | 3.85 | 32.25 | 34.14 |
| 1株当たり純資産額(円) Book value per share (BPS) (¥) | 1,185.23 | 1,135.88 | 1,114.84 | 1,068.19 | 1,085.92 | 1,076.01 |
| 1株当たりキャッシュ・フロー (円) Cash flow per share (CFPS) (¥) | 132.89 | 109.38 | 105.13 | 75.00 | 90.43 | 93.33 |
| | | | | | | |
| 1株当たり配当金(円) Dividends per share (¥) | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 |
| 配当性向(%) Payout ratio (%) | 41.1 | 56.4 | 44.8 | 520.0 | 62.0 | 58.6 |
| ■ 注記:主な財務指標の推移 指標計算式 Methods of Calculating Main Financial Indic | | | | | - | |

[■] 注記:主な財務指標の推移 指標計算式 Methods of Calculating Main Financial Indicators 利払前・税引前・減価償却前利益= 営業利益+減価償却費 EBITDA = Operating income + Depreciation

売上高営業利益率= 営業利益/売上高×100 Operating income ratio = Operating income/Net sales \times 100

売上高当期純利益率= 当期純利益/売上高×100 Return on sales = Net income/Net sales ×100

売上高総利益率 = 売上総利益/売上高×100 Gross profit margin = Gross profit/Net sales ×100

売上高販管費率 = 販売費及び一般管理費/売上高×100 SGA ratio = Selling, general and administrative expenses/Net sales ×100 自己資本比率 = 自己資本/総資産×100 Shareholders' equity ratio = Total shareholders' equity/Total assets ×100

負債·株主資本比率= 有利子負債/株主資本×100 Debt/Equity ratio = Interest-bearing debt/Shareholders' equity ×100

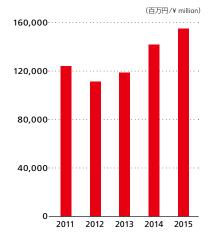
株主資本当期純利益率= 当期純利益/期中平均株主資本×100 ROE = Net income/Average shareholders' equity ×100

総資産当期純利益率 = 当期純利益/期中平均総資産×100 ROA = Net income/Average total assets ×100

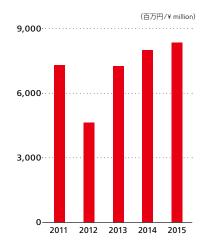
¹株当たりキャッシュ・フロー= (当期純利益+減価償却費+法人税等調整額) /発行済株式総数 CFPS = (Net income + Depreciation and amortization + Deferred income tax)/Outstanding shares

売上高

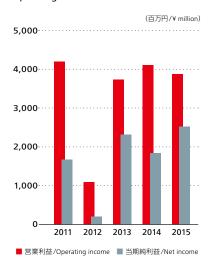
Net sales



利払前・税引前・減価償却前利益 EBITDA

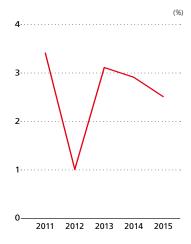


営業利益/当期純利益 Operating income/Net income



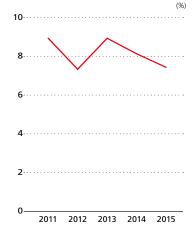
売上高営業利益率

Operating income ratio



売上高総利益率

Gross profit margin



売上高当期純利益率

Return on sales



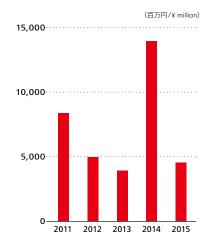
株主資本当期純利益率

Return on equity (ROE)



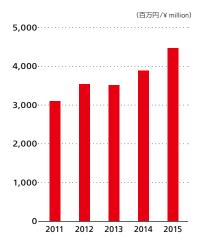
設備投資額

Capital expenditures



減価償却費

Depreciation



セグメント別業績推移

Results by Segment

(百万円/Millions of Yen)

| 売上高 | | 2015 | | | 2014 | | | 2013 | | | 2012 | | | 2011 | |
|---|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|--------------|--------------|------------|
| Net Sales | 売上高 Sales | 構成比 Share | 前期比 YoY |
| 冷蔵倉庫事業 Refrigerated Warehousing Business | 24,139 | 15.6% | +8.3% | 22,292 | 15.7% | +4.1% | 21,410 | 18.0% | +4.6% | 20,464 | 18.4% | +8.9% | 18,788 | 15.2% | +1.5% |
| 食品販売事業 Food Sales Business | 130,595 | 84.4% | +9.4% | 119,330 | 84.3% | +22.7% | 97,262 | 82.0% | +7.3% | 90,632 | 81.6% | -13.9% | 105,246 | 84.8% | +2.3% |
| その他 Other | 32 | 0.0% | 0.0% | 32 | 0.0% | +74.7% | 18 | 0.0% | +59.9% | 11 | 0.0% | -31.3% | 16 | 0.0% | -54.3% |
| 合計 Total | 154,767 | 100.0% | +9.3% | 141,654 | 100.0% | +19.3% | 118,691 | 100.0% | +6.8% | 111,108 | 100.0% | -10.4% | 124,051 | 100.0% | +2.1% |

(百万円/Millions of Yen)

| | | 2015 | | | 2014 | | | 2013 | | | 2012 | | | 2011 | |
|--|--------------------------------|--------------|------------|--------------------------------|--------------|------------|--------------------------------|--------------|------------|--------------------------------|--------------|------------|--------------------------------|--------------|------------|
| 営業利益/セグメント利益 Operating Income/ Segment earnings | セグメント利益 Segment earnings | 構成比 Share | 前期比 YoY |
| 冷蔵倉庫事業 Refrigerated Warehousing Business | 4,748 | 122.6% | -0.9% | 4,792 | 116.7% | +0.8% | 4,756 | 127.5% | +9.3% | 4,351 | 401.8% | +13.1% | 3,846 | 91.7% | +10.9% |
| 食品販売事業 Food Sales Business | 1,189 | 30.7% | -7.5% | 1,285 | 31.3% | +78.3% | 721 | 19.3% | _ | (1,346) | -124.3% | - | 2,023 | 48.2% | +3.5% |
| その他 Other | 36 | 0.9% | +12.5% | 32 | 0.8% | +375.3% | 6 | 0.2% | -33.3% | 9 | 0.8% | -18.2% | 11 | 0.3% | -15.4% |
| 消去又は全社 (調整額) Elimination and Corporate (Adjusted) | (2,099) | -54.2% | _ | (2,004) | -48.8% | _ | (1,754) | -47.0% | _ | (1,930) | -178.2% | - | (1,687) | -40.2% | _ |
| 合計 Total | 3,874 | 100.0% | -5.6% | 4,105 | 100.0% | +10.1% | 3,729 | 100.0% | +244.1% | 1,083 | 100.0% | -74.2% | 4,193 | 100.0% | +10.5% |

^{※1} 売上高は外部顧客への売上高です。

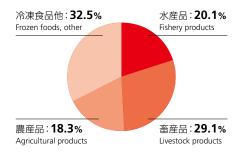
Note 2: The total of segment earnings is adjusted to operating income on the consolidated income statement.

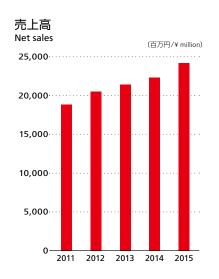
冷蔵倉庫事業

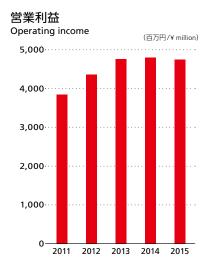
Refrigerated Warehousing Business

入庫量品目別割合

Composition of warehousing volume by product





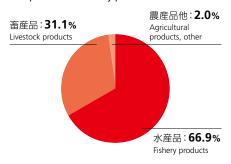


食品販売事業

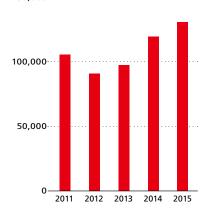
Food Sales Business

品目別売上高構成比

Composition of sales by product







営業利益(損失) Operating income (loss)

2,000 1,000 -1,000 -2,000 2011 2012 2013 2014 2015

(百万円/¥ million)

Note 1: Net sales data represent sales to outside customers.

^{※2} セグメント利益の合計額は、連結損益計算書の営業利益と調整を行っています。

四半期業績

Quarterly Results

(百万円/Millions of Yen)

| | | 2015 | | | 2014 | | | 2013 | | | 2012 | | | | 2011 | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 1Q | 2Q | 3Q | 4Q |
| 売上高 Net sales | 39,938 | 35,045 | 39,569 | 40,215 | 36,374 | 31,772 | 35,790 | 37,718 | 30,142 | 26,074 | 29,615 | 32,860 | 31,744 | 25,749 | 25,902 | 27,710 | 34,317 | 28,148 | 28,552 | 33,033 |
| 売上総利益 Gross profit | 3,330 | 2,328 | 3,131 | 2,703 | 3,781 | 2,548 | 2,562 | 2,528 | 2,949 | 2,778 | 2,572 | 2,298 | 2,943 | 2,050 | 1,626 | 1,528 | 3,455 | 2,650 | 2,661 | 2,229 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 2,034 | 1,800 | 1,904 | 1,879 | 1,923 | 1,738 | 1,878 | 1,775 | 1,737 | 1,699 | 1,680 | 1,752 | 1,839 | 1,789 | 1,730 | 1,706 | 1,906 | 1,573 | 1,526 | 1,795 |
| 営業利益 Operating income | 1,295 | 528 | 1,228 | 823 | 1,857 | 811 | 683 | 754 | 1,211 | 1,079 | 893 | 546 | 1,104 | 260 | (103) | (177) | 1,548 | 1,076 | 1,134 | 433 |
| 経常利益 Ordinary income | 1,345 | 511 | 1,351 | 832 | 1,850 | 798 | 729 | 725 | 1,297 | 1,102 | 915 | 492 | 1,147 | 246 | 36 | (196) | 1,608 | 1,063 | 1,185 | 440 |
| 四半期純利益 Net income | 880 | 249 | 919 | 469 | 1,102 | 512 | 419 | (198) | 796 | 687 | 533 | 292 | 663 | 106 | (265) | (305) | 863 | 287 | 448 | 69 |

売上高

Net sales



営業利益



連結貸借対照表

Consolidated Balance Sheets

(百万円/Millions of Yen)

| | | | | | | (百万円/M | lillions of Yen) |
|---------------------------------------|--|---------|---------|--------|--------|--------|------------------|
| 9月30日現在 As of Septemb | per 30 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
| (資産の部) | ASSETS | | | | | | |
| 流動資産 | Current assets | | | | | | |
| 現金及び預金 | Cash and deposits | 3,887 | 4,993 | 4,159 | 2,700 | 4,563 | 3,877 |
| 受取手形及び売掛金 | Notes and accounts receivable—trade | 20,531 | 19,646 | 16,035 | 14,402 | 15,902 | 15,755 |
| 有価証券 | Short-term investment securities | _ | _ | 2,000 | _ | _ | _ |
| 商品 | Merchandise | 18,718 | 17,405 | 14,177 | 14,003 | 13,985 | 10,890 |
| その他 | Other current assets | 3,005 | 1,551 | 984 | 1,426 | 1,297 | 792 |
| 貸倒引当金 | Allowance for doubtful accounts | (15) | (19) | (29) | (26) | (31) | (19) |
| 流動資産合計 | Total current assets | 46,128 | 43,577 | 37,328 | 32,057 | 35,716 | 31,296 |
| 固定資産 | Fixed assets | | | | | | |
| 有形固定資産 | Property and equipment | 62,756 | 61,700 | 51,403 | 51,125 | 49,706 | 44,547 |
| 無形固定資産 | Intangible assets | 2,212 | 2,321 | 2,324 | 2,479 | 2,420 | 2,620 |
| 投資その他の資産 | Investments and other assets | 7,804 | 6,610 | 6,537 | 4,825 | 5,222 | 4,817 |
| 固定資産合計 | Total fixed assets | 72,773 | 70,632 | 60,265 | 58,430 | 57,349 | 51,985 |
| 資産合計 | Total assets | 118,901 | 114,210 | 97,593 | 90,937 | 93,065 | 83,282 |
| (負債の部) | LIABILITIES | | | | | | |
| 流動負債 | Current liabilities | | | | | | |
| 支払手形及び買掛金 | Notes and accounts payable—trade | 6,028 | 7,315 | 6,515 | 5,314 | 6,765 | 7,828 |
| 短期借入金 | Short-term loans payable | 16,331 | 12,289 | 5,145 | 10,509 | 7,335 | 6,100 |
| 1年内返済予定の長期借入金 | Current portion of long-term loans payable | 3,298 | 3,029 | 2,201 | 2,211 | 2,100 | 1,252 |
| 未払法人税等 | Accrued income taxes | 844 | 797 | 1,398 | 191 | 722 | 1,321 |
| その他 | Other current liabilities | 4,665 | 6,215 | 4,087 | 4,565 | 5,786 | 3,070 |
| 流動負債合計 | Total current liabilities | 31,171 | 29,646 | 19,348 | 22,793 | 22,710 | 19,571 |
| 固定負債 | Long-term liabilities | | | | | | |
| 転換社債型新株予約権付社債 | Convertible bond-type bonds with subscription rights to shares | 7,000 | 7,000 | 7,000 | _ | _ | _ |
| 社債 | Bonds payable | _ | _ | _ | _ | 90 | 230 |
| 長期借入金 | Long-term loans payable | 16,160 | 15,956 | 11,470 | 11,242 | 12,465 | 6,478 |
| その他 | Other long-term liabilities | 2,246 | 1,970 | 1,612 | 1,261 | 1,238 | 949 |
| 固定負債合計 | Total long-term liabilities | 25,408 | 24,928 | 20,085 | 12,504 | 13,793 | 7,657 |
| 負債合計 | Total liabilities | 56,579 | 54,575 | 39,433 | 35,297 | 36,503 | 27,228 |
| (純資産の部) | NET ASSETS | | | | | | |
| 株主資本 | Shareholders' equity | | | | | | |
| 資本金 | Common stock | 11,065 | 11,065 | 11,065 | 11,065 | 11,065 | 11,065 |
| 資本剰余金 | Capital surplus | 11,132 | 11,109 | 11,109 | 11,109 | 11,109 | 11,109 |
| 利益剰余金 | Retained earnings | 37,575 | 36,145 | 35,335 | 34,061 | 34,897 | 34,264 |
| 自己株式 | Treasury stock | (546) | (522) | (521) | (520) | (520) | (519) |
| 株主資本合計 | Total shareholders' equity | 59,228 | 57,799 | 56,989 | 55,716 | 56,553 | 55,920 |
| その他の包括利益累計額合計 | Total accumulated other comprehensive income | 2,102 | 978 | 700 | (439) | (358) | (236) |
| 少数株主持分 | Minority interests | 991 | 857 | 469 | 362 | 367 | 369 |
| ————————————————————————————————————— | Total net assets | 62,322 | 59,635 | 58,159 | 55,639 | 56,562 | 56,053 |
| | Total liabilities and net assets | 118,901 | 114,210 | 97,593 | 90,937 | 93,065 | 83,282 |
| | | | | | | | |

連結損益計算書および連結包括利益計算書

Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

(百万円/Millions of Yen)

| | | | | | | (日万円/1 | viiiions or ren) |
|---------------------------------------|---|---------|---------|---------|---------|---------|------------------|
| 9月30日終了の会計年度 Yea | ars ended September 30 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
| | Net sales | 154,767 | 141,654 | 118,691 | 111,108 | 124,051 | 121,443 |
| 売上原価 | Cost of sales | 143,275 | 130,235 | 108,093 | 102,959 | 113,055 | 110,912 |
| 売上総利益 | Gross profit | 11,492 | 11,419 | 10,597 | 8,148 | 10,996 | 10,531 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 7,617 | 7,314 | 6,868 | 7,065 | 6,802 | 6,738 |
| 営業利益 | Operating income | 3,874 | 4,105 | 3,729 | 1,083 | 4,193 | 3,793 |
| 営業外収益 | Non-operating income | | | | | | |
| 受取利息 | Interest income | 53 | 17 | 19 | 23 | 28 | 28 |
| 受取配当金 | Dividends income | 107 | 105 | 98 | 90 | 82 | 72 |
| その他 | Other | 426 | 255 | 369 | 436 | 236 | 418 |
| 営業外収益合計 | Total non-operating income | 589 | 380 | 487 | 550 | 348 | 520 |
| 営業外費用 | Non-operating expenses | | | | | | |
| 支払利息 | Interest expenses | 358 | 278 | 232 | 281 | 209 | 195 |
| 社債発行費償却 | Amortization of bond issuance cost | _ | _ | 18 | _ | _ | _ |
| 固定資産除売却損 | Loss on sales and retirement of noncurrent assets | _ | 73 | 133 | _ | _ | _ |
| 雑支出 | Miscellaneous expenses | 64 | 32 | 26 | 119 | 34 | 31 |
| 営業外費用合計 | Total non-operating expenses | 423 | 383 | 410 | 400 | 243 | 226 |
| ————————————————————————————————————— | Ordinary income | 4,039 | 4,102 | 3,806 | 1,233 | 4,298 | 4,087 |
| 特別利益 | Extraordinary income | _ | _ | _ | 84 | 126 | 93 |
| 特別損失 | Extraordinary loss | _ | 620 | _ | 31 | 1,230 | 690 |
| 税金等調整前当期純利益 | Income before income taxes and minority interests | 4,039 | 3,481 | 3,806 | 1,286 | 3,193 | 3,490 |
| 法人税等 | Income taxes | 1,484 | 1,596 | 1,425 | 1,064 | 1,491 | 1,663 |
| 少数株主損益調整前当期純利益 | Income before minority interests | 2,555 | 1,885 | 2,380 | 221 | 1,702 | _ |
| 少数株主利益 | Minority interests in income | 37 | 49 | 71 | 22 | 33 | 60 |
| 当期純利益 | Net income | 2,517 | 1,835 | 2,308 | 199 | 1,668 | 1,767 |
| | | | | | | | |
| (連結包括利益計算書) | Consolidated Statements of Comprehensive Income | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
| 少数株主損益調整前当期純利益 | Income before minority interests | 2,555 | 1,885 | 2,380 | 221 | 1,702 | _ |
| その他の包括利益 | Other comprehensive income | | | | | | |
| その他有価証券評価差額金 | Valuation difference on available-for-sale securities, before tax | 821 | 352 | 949 | (249) | 94 | _ |
| 繰延ヘッジ損益 | Deferred gains or losses on hedges | (45) | 41 | 33 | 202 | (206) | _ |
| 為替換算調整勘定 | Foreign currency translation adjustment | 511 | (29) | 216 | (39) | (26) | _ |
| 退職給付に係る調整額 | Remeasurements of defined benefit plans, net of tax | (34) | _ | _ | _ | _ | _ |
| その他の包括利益合計 | Total other comprehensive income | 1,252 | 364 | 1,199 | (87) | (137) | |
| 包括利益 | Comprehensive income | 3,808 | 2,249 | 3,579 | 134 | 1,564 | |
| (内訳) | Comprehensive income attributable to | | | | | | |
| 親会社株主に係る包括利益 | Comprehensive income attributable to owners of the parent | 3,641 | 2,205 | 3,448 | 117 | 1,546 | _ |
| 少数株主に係る包括利益 | Comprehensive income attributable to minority interests | 166 | 44 | 130 | 17 | 17 | _ |
| | | | | | | | |

連結キャッシュ・フロー計算書

Consolidated Statements of Cash Flows

(百万円/Millions of Yen)

| | | | | | | (百万円/M | illions of Yen) |
|--------------------------------------|--|---------|----------|---------|---------|---------|-----------------|
| 9月30日終了の会計年度 Years e | nded September 30 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
| I 営業活動によるキャッシュ・フロー | Cash flows from operating activities | | | | | | |
| 税金等調整前当期純利益 | Income before income taxes and minority interests | 4,039 | 3,481 | 3,806 | 1,286 | 3,193 | 3,490 |
| 減価償却費 | Depreciation | 4,465 | 3,882 | 3,515 | 3,536 | 3,098 | 3,116 |
| 減損損失 | Impairment loss | _ | 620 | _ | _ | _ | |
| 売上債権の増減額(()は増加) | Decrease (increase) in notes and accounts receivable—trade | (852) | (3,605) | (1,596) | 1,497 | (149) | (1,754) |
| | Decrease (increase) in inventories | (1,228) | (3,267) | (176) | (64) | (3,322) | (5,077) |
| 仕入債務の増減額(()は減少) | Increase (decrease) in notes and accounts payable—trade | (1,286) | 800 | 1,198 | (1,450) | (1,062) | (899) |
| その他 | Other | 691 | 146 | 863 | 227 | 1,516 | 810 |
| 小計 | Subtotal | 5,831 | 2,060 | 7,611 | 5,033 | 3,277 | (312) |
| 利息及び配当金の受取額 | Interest and dividends income received | 162 | 121 | 117 | 113 | 117 | 99 |
| 利息の支払額 | Interest paid | (349) | (278) | (231) | (282) | (216) | (193) |
| 法人税等の支払額 | Cash paid for income and enterprise taxes | (1,454) | (2,184) | (544) | (1,388) | (2,111) | (1,064) |
| 営業活動によるキャッシュ・フロー | Net cash provided by (used in) operating activities | 4,189 | (280) | 6,952 | 3,476 | 1,067 | (1,471) |
| Ⅱ 投資活動によるキャッシュ・フロー | Cash flows from investing activities | | | | | | |
| 有形固定資産の取得による支出 | Purchase of property, plant and equipment | (7,318) | (12,097) | (4,110) | (5,658) | (6,403) | (3,003) |
| 有形固定資産の売却による収入 | Proceeds from sales of property, plant and equipment | _ | 18 | 643 | 3 | 6 | 5 |
| その他 | Other | (392) | (732) | (491) | (460) | (662) | 274 |
| 投資活動によるキャッシュ・フロー | Net cash provided by (used in) investing activities | (7,711) | (12,812) | (3,958) | (6,114) | (7,058) | (2,721) |
| Ⅲ 財務活動によるキャッシュ・フロー | Cash flows from financing activities | | | | | | |
| 短期借入金の純増減額(()は減少) | Net increase (decrease) in short-term loans payable | 3,900 | 7,154 | (5,554) | 3,185 | 1,235 | 5,200 |
| 長期借入れによる収入 | Proceeds from long-term loans payable | 3,336 | 8,045 | 2,668 | 1,100 | 8,089 | 300 |
| 長期借入金の返済による支出 | Repayment of long-term loans payable | (3,258) | (2,724) | (2,451) | (2,211) | (1,254) | (1,212) |
| 転換社債型新株予約権付社債の 発行による収入 | Proceeds from issuance of convertible bond- type bonds with subscription rights to shares | _ | _ | 6,981 | _ | _ | _ |
| 自己株式の取得による支出 | Purchase of treasury stock of subsidiaries in consolidation | (300) | (0) | (0) | (0) | (0) | (18) |
| 配当金の支払額 | Payments for dividends | (1,038) | (1,034) | (1,034) | (1,034) | (1,034) | (1,034) |
| その他 | Other | 150 | (118) | (136) | (258) | (348) | (355) |
| 財務活動によるキャッシュ・フロー | Net cash provided by (used in) financing activities | 2,788 | 11,320 | 471 | 780 | 6,686 | 2,880 |
| 現金及び現金同等物に係る換算差額 | Effect of exchange rate change on cash and cash equivalents | 190 | (35) | (5) | (5) | (8) | (3) |
| 現金及び現金同等物の増減額 (()は減少) | Net increase (decrease) in cash and cash equivalents | (543) | (1,807) | 3,459 | (1,863) | 686 | (1,316) |
| 現金及び現金同等物の期首残高 | Cash and cash equivalents at the beginning of the period | 4,431 | 6,159 | 2,700 | 4,563 | 3,877 | 5,194 |
| 連結の範囲の変更に伴う現金及び 現金同等物の増減額(()は減少) | Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation | _ | 78 | | _ | _ | |
| 現金及び現金同等物の期末残高 | Cash and cash equivalents at the end of the period | 3,887 | 4,431 | 6,159 | 2,700 | 4,563 | 3,877 |
| | | | | | | | |

事業別シェアの推移

Share Trends by Business

冷蔵倉庫事業 業界比較 品目別入庫(セグメント外取引含まず)

Refrigerated Warehousing Business, Industry Comparison Warehousing Volume by Product (Excluding intersegment transactions)

(千トン/Thousand tons)

| | | | | | | | | | | (11/2/1110 | ousuna tons) |
|------------------------|---|--------|---------|-------|----------|--------|---------|-------|----------|------------|--------------|
| | | 20 | 15 | 前年 | 七 YoY | 20 | 14 | 前年上 | t YoY | 20 | 13 |
| 水産品 | ヨコレイ Yokohama Reito (シェア Share) | 247 | (10.7%) | 2.9% | (+0.1pt) | 240 | (10.6%) | -7.3% | (-0.3pt) | 259 | (10.9%) |
| Fishery products | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 2,299 | | 1.1% | | 2,273 | | -4.9% | | 2,386 | |
| 畜産品 Livesta d | ヨコレイ Yokohama Reito (シェア Share) | 357 | (8.9%) | 14.1% | (+1.1pt) | 313 | (7.8%) | 3.6% | (+0.4pt) | 302 | (7.4%) |
| Livestock products | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 4,001 | | -0.6% | | 4,026 | | -1.0% | | 4,063 | |
| 農産品 | ヨコレイ Yokohama Reito (シェア Share) | 225 | (16.4%) | -9.3% | (-1.2pt) | 248 | (17.6%) | 6.0% | (+0.6pt) | 234 | (17.0%) |
| Agricultural products | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 1,369 | | -3.0% | | 1,411 | | 2.6% | | 1,375 | |
| 冷凍食品他 | ヨコレイ Yokohama Reito (シェア Share) | 398 | (9.1%) | 5.0% | (+0.1pt) | 379 | (9.0%) | 5.3% | (+0.1pt) | 360 | (8.9%) |
| Frozen foods, other | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 4,362 | | 3.5% | | 4,214 | | 4.0% | | 4,050 | |
| 合計 | ヨコレイ Yokohama Reito (シェア Share) | 1,227 | (10.2%) | 4.0% | (+0.3pt) | 1,180 | (9.9%) | 2.2% | (+0.2pt) | 1,155 | (9.7%) |
| Total | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 12,031 | | 0.9% | | 11,925 | | -0.3% | | 11,876 | |

冷蔵倉庫事業 業界比較 品目別月末在庫累計(セグメント外取引含まず)

Refrigerated Warehousing Business, Industry Comparison Month-End Inventory Accumulation by Product (Excluding intersegment transactions)

(千トン/Thousand tons)

| | | 20 | 15 | 前年上 | Ł YoY | 20 | 14 | 前年上 | 七 YoY | 20 | 13 |
|------------------------|---|--------|---------|-------|----------|--------|---------|-------|----------|--------|---------|
| 水産品 | ヨコレイ Yokohama Reito (シェア Share) | 1,015 | (14.3%) | 3.0% | (-0.1pt) | 985 | (14.4%) | -1.6% | (+0.6pt) | 1,001 | (13.8%) |
| Fishery products | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 7,114 | | 4.0% | | 6,843 | | -5.5% | | 7,239 | |
| 畜産品 | ヨコレイ Yokohama Reito (シェア Share) | 831 | (10.4%) | 28.6% | (+1.5pt) | 646 | (8.9%) | -7.8% | (-0.4pt) | 701 | (9.3%) |
| Livestock products | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 8,014 | | 10.7% | | 7,240 | | -3.6% | | 7,511 | |
| 農産品 | ヨコレイ Yokohama Reito (シェア Share) | 905 | (25.9%) | 3.7% | (+0.7pt) | 873 | (25.2%) | 11.4% | (+1.1pt) | 784 | (24.1%) |
| Agricultural products | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 3,495 | | 1.0% | | 3,461 | | 6.3% | | 3,256 | |
| 冷凍食品他 | ヨコレイ Yokohama Reito (シェア Share) | 509 | (10.9%) | 0.4% | (-0.2pt) | 507 | (11.1%) | 8.8% | (+0.1pt) | 466 | (11.0%) |
| Frozen foods, other | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 4,673 | | 2.4% | | 4,563 | | 7.8% | | 4,234 | |
| 合計 | ヨコレイ Yokohama Reito (シェア Share) | 3,260 | (14.0%) | 8.3% | (+0.4pt) | 3,011 | (13.6%) | 2.0% | (+0.3pt) | 2,953 | (13.3%) |
| Total | 日冷倉12都市 Japan Association of Refrigerated Warehouses 12 cities | 23,296 | | 5.4% | | 22,108 | | -0.6% | | 22,240 | |

食品販売事業 主要品目別売上数量・単価(連結ベース)

Food Sales Business, Sales Volume and Unit Price by Major Product (Consolidated Basis)

(トン/Tons)

| | | | 20 | 15 | 前年比 | YoY | 20 | 14 | 前年比 | YoY | 20 | 13 |
|---------------------|-----------------|-------------------------|--------|---------|---------|--------|--------|---------|---------|--------|--------|---------|
| ポーク Pork | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 45,569 | (522) | +3,034 | (+36) | 42,535 | (486) | +13,583 | (+101) | 28,952 | (385) |
| ビーフ Beef | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 5,350 | (935) | -1,423 | (+169) | 6,773 | (766) | -286 | (+96) | 7,059 | (670) |
| チキン Chicken | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 26,834 | (353) | +6,579 | (+10) | 20,255 | (343) | -6,411 | (+44) | 26,666 | (299) |
| 鮭鱒 Salmon and trout | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 15,120 | (752) | -9,949 | (+272) | 25,069 | (480) | +6,635 | (+21) | 18,434 | (459) |
| エピ Shrimp | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 7,014 | (1,348) | -1,988 | (+38) | 9,002 | (1,310) | -928 | (+322) | 9,930 | (988) |
| サバ Mackerel | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 58,074 | (164) | +19,310 | (-45) | 38,764 | (209) | -8,258 | (+38) | 47,022 | (171) |
| ウナギ Eel | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 1,945 | (3,030) | +86 | (-330) | 1,859 | (3,360) | +230 | (-21) | 1,629 | (3,381) |
| ホタテ Scallop | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 12,876 | (935) | +4,511 | (-97) | 8,365 | (1,032) | +2,907 | (-119) | 5,458 | (1,151) |
| ホッケ Atka mackerel | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 12,295 | (413) | +2,466 | (+16) | 9,829 | (397) | -4,860 | (+94) | 14,689 | (303) |
| カニ Crab | 数量 Sales Volume | (単価 Unit Price (円/Yen)) | 4,182 | (1,807) | +1,701 | (+91) | 2,481 | (1,716) | +82 | (+323) | 2,399 | (1,393) |

環境・社会への対応

Environment and Society

当社は物流事業を通じて社会に貢献するという企業理念の下、企業に求められる環境・社会 の課題に対応し、食の安全・安心のために品質管理、環境に配慮した事業運営を行います。ま た、教育・文化・スポーツ支援や災害支援活動などの様々な社会貢献活動に取り組んでいます。

Yokohama Reito, in accordance with its corporate principle of contributing to society through the logistics business, addresses the environmental and social issues demanded of a corporation, maintains quality controls for food safety and security, and conducts business in an environmentally responsible manner. We also contribute to society through support of educational, cultural, and sports programs, as well as disaster relief activities.

環境への取り組みへの一例~太陽光発電システムの導入

現在9か所の物流センターで、太陽光発電システムを稼働しています。2015年9月期の年間 発電量は267万kWh、CO2削減量に換算すると1,480トンとなりました。夢洲物流センター には業界最大級の太陽光パネルを設置し、営業冷蔵倉庫初の売電事業を行っています。 2015年7月にはタイで大規模太陽発電を開始しました。

Installation of Solar Power Generation Systems

Nine of Yokohama Reito's distribution centers currently have solar power generating systems. Electricity generated during the fiscal year ended September 2015 amounted to 2.67 million kilowatts, equivalent to a reduction of 1,480 tonnes in CO₂ emissions. The Yumeshima Logistics Center has the largest solar panel installation in the industry, making Yokohama Reito the first company in the cold storage industry with a power generating business. In July 2015, we started a large-scale solar power generation in Thailand.

屋上に設置した太陽電池モジュールが、太陽光を直接電気に 変換するため、原油などを使った発電方法に比べ、よりCO2 削減に貢献しています。

Rooftop solar power modules convert sunlight directly into electricity, reducing CO2 emissions compared to using oil or other fuels to generate power.

太陽光による発電およびCO2削減量

Solar Power Generation and CO2 Reduction



■ 年間発電量(左軸) /Annual amount of solar power generation (left axis) — CO₂削減量(右軸) /Amount of CO₂ reduction (right axis)

食の安全・安心を守る「フードディフェンス」への対応

Food Defense Measures to Ensure Food Safety and Security

食品業界でフードディフェンスに対する意識が高まる中、当社は食の安全・安心を脅かす異物 混入などのリスクからお客様の貨物を守るために、冷蔵倉庫事業全体でフードディフェンスの 強化に取り組んでいます。その一環として設備面では、2014年度中に全国すべての物流セン ターにICカード入退館管理システムを導入するとともに、施設内の全フロアに全方位・定点カ メラを設置しました。施設への人の出入りを厳格にして入退館のICカード認証履歴を記録する ほか、施設内の異常をいち早く検知する体制を整え、セキュリティ管理を徹底しました。

同時に、入退館や施錠管理に対するルール運用を確立するとともに、フードディフェンスに 関する教育の充実で社員の意識を高めることにより、万全を期しています。

Awareness of the importance of food defense is rising within the foods industry, and Yokohama Reito is strengthening its food defense measures across its warehouse operations to protect its customers' goods from contamination or other risks that could threaten the safety and security of food. One aspect of these measures in terms of equipment is the adoption of an IC card-based facility access management system, introduced at all logistics centers in Japan in fiscal 2014, along with the installation of omnidirectional and fixed-point cameras on all floors of the facilities. These measures provide for rigorous security management, including strict control over facility access and entry records from the IC cards, along with early detection of suspicious activity inside the facilities.

At the same time, we have put in place rules regarding facility access and locks, and have enhanced training in food defense to ensure awareness among employees.



ICカード入退館管理システム IC Card Facility Access Management System

株式情報(2015年9月30日現在)

Stock Information (As of September 30, 2015)

| 証券コード Securities Code | 2874 |
|---|---|
| 上場金融商品取引所 Stock Listing | 東京証券取引所第一部 First Section, Tokyo Stock Exchange |
| 株主名簿管理人 Share Handling Agent | 三菱UFJ信託銀行株式会社 Mitsubishi UFJ Trust and Banking Corporation |
| 発行可能株式総数 Authorized Number of Shares | 160,000,000株 (Shares) |

| 発行済株式総数 Number of Shares Outstanding | 52,450,969 株 (Shares) |
|--|--|
| <mark>1単元の株式数</mark> Share Trading Unit | 100株 (Shares) |
| 株主数 Number of Shareholders | 13,254名 |
| 格付情報 Credit Ratings | 日本格付研究所 長期A-(2015年7月23日現在) Japan Credit Rating Agency, Ltd. Long-term: A- |

(注) 2013年7月、120%コールオプション条項付第4回無担保転換社債型新株予約権付社債70億円を発行 Note: The Company issued ¥7 billion of 120% Call Option Attached Unsecured Convertible Bond Type Bonds with Stock Acquisition Rights (4th Series) in July 2013

大株主の状況

Principal Shareholders 所有株式数(千株) 持株比率(%) 氏名または名称 Number of Shares Held (Thousand Shares) Ratio of Shareholding Name 第一生命保険株式会社 2,205 4.23 The Dai-ichi Life Insurance Company, Limited 株式会社横浜銀行 2,176 4.17 The Bank of Yokohama, Ltd. 日本トラスティ・サービス信託銀行(信託口) 2,130 4.08 Japan Trustee Services Bank, Ltd. (Trust Account) 農林中央金庫 2.82 1,473 The Norinchukin Bank 株式会社八丁幸 2.70 1,411 Hacchoko Co., Ltd. 横浜冷凍従業員持株会 2.18 1,140 Yokohama Reito Employee Shareholding Association 株式会社松岡 1,034 1.98 Matsuoka Co., Ltd. 株式会社サカタのタネ 1,022 1.96 SAKATA SEED CORPORATION CHASE MANHATTAN BANK GTS CLIENTS ACCOUNT ESCROW 936 1.79 CHASE MANHATTAN BANK GTS CLIENTS ACCOUNT ESCROW 横浜振興株式会社

(注)持株比率は自己株式 (332,188株)を控除して計算しております。

Yokohama Shinko Co., Ltd

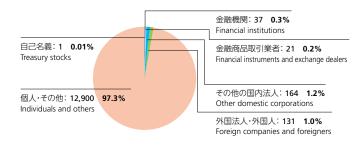
Note: The shareholding ratio has been calculated excluding treasury stock (332,188 shares)

892

1.71

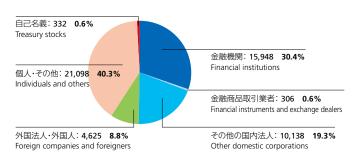
所有者別保有株主数(名)

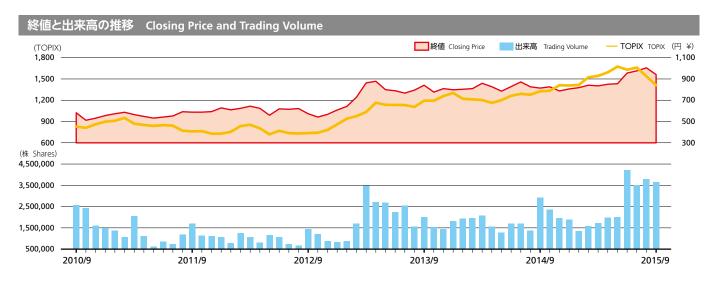
Breakdown of Shareholders by Type



所有者別保有株式数(千株)

Breakdown of Shareholders by Number of Shareholders Held (Thousand shares)





発行済株式及び時価総額(会計年度末) Number of Shares Outstanding and Market Capitalization (Fiscal Year-End)

| | | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
|------------|---------------------------------------|------------|------------|------------|------------|------------|------------|
| 発行済株式総数(株) | Number of shares outstanding (shares) | 52,450,969 | 52,450,969 | 52,450,969 | 52,450,969 | 52,450,969 | 52,450,969 |
| 時価総額(百万円) | Market capitalization (¥ million) | 49,356 | 42,695 | 42,432 | 30,054 | 30,841 | 30,526 |

会社概要 Corporate Data

(2015年9月30日現在) (As of September 30, 2015)

| <mark>商号</mark> Trade Name | 横浜冷凍株式会社 Yokohama Reito Co., Ltd. | | |
|--|---|--|--|
| 本社所在地 Head Office | 〒220-0012 横浜市西区みなとみらい四丁目6番2号 みなとみらいグランドセントラルタワー7階 7th Floor, Minato Mirai Grand Central Tower, 4-6-2 Minato Mirai, Nishi-ku, Yokohama 220-0012 TEL. 045-210-0011 FAX. 045-210-0018 http://www.yokorei.co.jp/ | | |
| 創立 Established | 1948年(昭和23年) 5月13日 May 13, 1948 | | |
| <mark>資本金</mark> Capital | 110億6,592万円 11,065.92 million yen | | |
| <mark>従業員数</mark> Number of Employees | 連結1,395名 単体1,059名 1,395 (consolidated); 1,059 (non-consolidated) | | |
| 事業内容 Business Activities | 1. 冷蔵倉庫業並びに普通倉庫業 1. Refrigerated and ordinary warehousing | | |
| | 2. 水産品の加工、販売並びに輸出入 2. Processing, sale, and import/export of marine products | | |
| | 3. 農畜産物の加工、販売並びに輸出入 3. Processing, sale, and import/export of agricultural and livestock products | | |
| | 4. 不動産賃貸業 4. Real estate leasing | | |
| | 5. 通関業 5. Customs clearance | | |
| | 6. 貨物利用運送事業並びに貨物自動車運送事業 6. Freight forwarding and trucking | | |
| | 7. 食堂及び喫茶店の経営並びに飲食物の販売 7. Restaurant and coffee shop management; food and drink sales | | |
| | 8. その他前各号に付帯関連する一切の事業(定款における事業目的) 8. Other related businesses (business purpose in the Articles of Incorporation) | | |

役員及び執行役員(2015年12月22日現在)

Board of Directors and Officers (As of December 22, 2015)

| 代表取締役会長 Chairman and Representative Director | 吉川 俊雄 Toshio Yoshikawa | | |
|---|------------------------------|--------------------|------------------|
| 代表取締役社長 President and Representative Director | 西山 敏彦 Toshihiko Nishiyama | | |
| 常務取締役 | 岩渕 文雄 | 取締役 | 花澤 幹夫 |
| Managing Director | Fumio lwabuchi | Director | Mikio Hanazawa |
| 常務取締役 | 井上 祐司 | 取締役 | 池田 浩人 |
| Managing Director | Yuji Inoue | Director | Hiroto Ikeda |
| 取締役 | 松原 弘幸 | 取締役 | 野崎 博嗣 |
| Director | Hiroyuki Matsubara | Director | Hirotsugu Nozaki |
| 取締役 | 千田 重賢 | 取締役(社外) | 加瀬 兼司 |
| Director | Shigetaka Senda | Director (Outside) | Kenji Kase |
| 取締役 | 越智 孝次 | 取締役(社外) | 酒井 基次 |
| Director | Koji Ochi | Director (Outside) | Mototsugu Sakai |

| 常勤監査役(社外) Standing Statutory Auditor (Outside) | 田中 明彦 Akihiko Tanaka | 監査役(社外) Auditor (Outside) | 棚橋 栄蔵 Eizo Tanahashi | |
|--|-------------------------|------------------------------|----------------------------|--|
| 常勤監査役(社外) Standing Statutory Auditor (Outside) | 阿部 博康 Hiroyasu Abe | 監査役(社外) Auditor (Outside) | 西元 徹也 Tetsuya Nishimoto | |

| 執行役員 Corpor | rate Officers | | |
|---------------------------|----------------------------|-------------------|-----------------|
| 執行役員 | 飯島 敏正 | 執行役員 | 内山 卓爾 |
| Corporate Officer | Toshimasa lijima | Corporate Officer | Takuji Uchiyama |
| 執行役員 | 岩倉 正人 | 執行役員 | 吉田 豊 |
| Corporate Officer | Masato Iwakura | Corporate Officer | Yutaka Yoshida |
| 執行役員 | 藤五 俊治 | 執行役員 | 古瀬 健児 |
| Corporate Officer | Toshiharu Togo | Corporate Officer | Kenji Furuse |
| 執行役員 | 安田 正美 | 執行役員 | 鈴木 大介 |
| Corporate Officer | Masami Yasuda | Corporate Officer | Daisuke Suzuki |
| 執行役員 Corporate Officer | 車谷 哲男 Tetsuo Kurumatani | | |

問い合わせ先 広報IR部 Contact Public Relations and IR Dept. TEL. 045-210-0011 Fax 045-210-0018

| 沿革 | ⊔icton, | |
|---------------|--------------------|--|
| Company I | | |
| 昭和23年 | 5月 | 冷凍水産物の販売、輸出ならびに冷凍食料品の冷蔵保管業務を事業の 主目的として横浜冷凍企業株式会社の社名にて設立 |
| 1948 | May | Company established as Yokohama Reito Kigyo Co., Ltd., with business operations centered on the sale and export of frozen marine products, and the cold storage of frozen foods. |
| 昭和28年 | 11月 | 社名を横浜冷凍株式会社と変更 |
| 1953 | Nov. | Corporate name changed to Yokorei Co., Ltd. |
| 昭和37年 | 12月 | 東京証券取引所市場第2部に上場 |
| 1962 | Dec. | Listed on Second Section of Tokyo Stock Exchange |
| 昭和40年 | 3月 | 名古屋工場完成、同時に名古屋営業所を開設 |
| 1965 昭和63年 | Mar. 5月 | Nagoya Plant completed; Nagoya Sales Office opened. 大井川物流センター (超低温室、加工場併設) 完成 |
| 1988 | May | 八升川初ルピンノー (超風温主、加工場所設) 元成 Oigawa Logistics Center completed (combined with ultra-low temperature |
| | ···ay | freezers and processing facility). |
| 平成元年 | | THAI YOKOREI CO., LTD. (現・連結子会社) 設立 |
| 1989 | Dec. | Thai Yokorei Co., Ltd. established (currently a consolidated subsidiary). |
| 平成3年 | 3月 Mar. | 東京証券取引所市場第1部に指定 Listing moved to First Section of the Tokyo Stock Exchange. |
| 平成6年 | 2月 | 福岡物流センター、石狩物流センター完成 |
| 1994 | Feb. | Fukuoka Logistics Center and Ishikari Logistics Center completed. |
| 平成7年 | 2月 | 六甲物流センター完成 ★収容能力 40万トン突破 |
| 1995 | Feb. | Rokko Logistics Center completed. ★ The Company's storage capacity passed the 0.4 million tons mark. |
| 平成9年 | 7月 | 志布志物流センター、佐世保冷凍工場完成、同時に佐世保営業所を開設 |
| 1997 | Jul. | Shibushi Logistics Center and Sasebo Plant completed; Sasebo Sales Office opened |
| 平成10年 | 3月 Mar. | 東京第二物流センター完成 Tokyo 2nd Logistics Center completed. |
| 平成11年 | 2月 | 大阪舞洲物流センター完成 |
| 1999 | Feb. | Osaka Maishima Logistics Center completed. |
| | 8月 | 加須物流センター完成 ★収容能力 50万トン突破 |
| | Aug. | Kazo Logistics Center completed. ★ The Company's storage capacity passed the 0.5 million tons mark. |
| 平成13年 | 6月 | 十勝物流センター完成 |
| 2001 | Jun. | Tokachi Logistics Center completed. |
| 平成15年 | 8月 | 鶴ヶ島物流センター完成 |
| 2003 | Aug. | Tsurugashima Logistics Center completed. |
| 平成17年 2005 | 8月 Aug. | 伊勢原物流センター完成 Isehara Logistics Center completed. |
| 2003 | 9月 | aku a Logistics Center Completed. *** 数域物流センター完成 ★収容能力 60万トン突破 |
| | Sep. | Miyakonojo Logistics Center completed. ★ The Company's storage capacity |
| - 0.05 | | passed the 0.6 million tons mark. |
| 平成19年 2007 | 3月 Mar. | 横浜物流センター完成 |
| 2007 | 8月 | Yokohama Logistics Center completed. 加須第二物流センター完成 |
| | Aug. | Kazo 2nd Logistics Center completed. |
| 平成20年 | 5月 | 鳥栖第二物流センター完成 |
| 2008 | May | Tosu 2nd Logistics Center completed. |
| | 7月 | 十勝第二物流センター完成 ★収容能力 70万トン突破 |
| | Jul. | Tokachi 2nd Logistics Center completed. ★ The Company's storage capacity passed the 0.7 million tons mark. |
| | 12月 | passed the 0.7 million folis flark. (株) セイワフード (現・連結子会社 (株) クローバートレーディング) の杉 式を取得 |
| | Dec. | Equity investment in Seiwa Food Corporation (currently the consolidated subsidiary Clover Trading Co., Ltd.). |
| 平成21年 | 6月 | (株) アライアンスシーフーズ(現・連結子会社) 設立 |
| 2009 | Jun. | Alliance Seafoods Inc. established (currently a consolidated subsidiary). |
| 平成23年 | 7月 | 北港物流センター完成 |
| 2011 | Jul. | Hokko Logistics Center completed. |
| | 8月 | 鹿児島物流センター完成 |
| | Aug. 10月 | Kagoshima Logistics Center completed. ワンノイ物流センター完成(THAI YOKOREI) |
| | Oct. | Wang Noi Distribution Center completed (Thai Yokorei). |
| | 12月 | Best Cold Chain Co.,Ltd. (株式会社日新との合弁会社) 設立 |
| | Dec. | Best Cold Chain Co., Ltd. established (joint venture with Nisshin Corporation). |
| 平成24年 | 8月 | 喜茂別物流センター完成 |
| 2012 | | Kimobetsu Logistics Center completed. |
| 平成25年 | | タイにYokorei Co., Ltd.設立 |
| 2013 | Jul. 12月 | Yokorei Co., Ltd. established in Thailand. ワンノイ物流センター2号棟完成(THAI YOKOREI) |
| | ロム円 | ・リンノ 1 物流センター 2 写像元成 (THAI YOROKEI) ★収容能力 80万トン突破 |
| | Dec. | Wang Noi 2nd Distribution Center completed (Thai Yokorei). * The Company's storage capacity passed the 0.8 million tons mark. |
| 平成26年 | 4月 | 石狩第二物流センター完成 |
| 2014 | Apr. | Ishikari 2nd Logistics Center completed. |
| | 7月 | 夢洲物流センター完成 |

7月 夢洲物流センター完成 Jul. Yumeshima Logistics Center completed. 10月 都城第二物流センター完成

中報Oct.Miyakonojo 2nd Logistics Center completed.平成27年8月パンパコン第2物流センター完成2015Aug.Bangpakong 2nd Distribution Center completed.